

**SAM HOUSTON STATE UNIVERSITY
COLLEGE OF BUSINESS ADMINISTRATION
Department of General Business and Finance**

BUAD 3355 Online Course Syllabus Fall 2017

Course Number: BUAD 3355
Course Title: Business Law
Prerequisites: None
Professor: Joey Robertson, J.D.
Phone: (936) 294-1287
Email address: tjr004@shsu.edu
Office: SHB 201
Office Hours: MW 11:00-?. In addition, I am available to meet with you by appointment if the posted office hours are not convenient for you. Please contact me so that we can schedule a mutually convenient time to meet.

Communication with the Professor:

The most efficient and convenient means to ask questions or schedule appointments is via email or my class Facebook page at:

<https://www.facebook.com/groups/Robertsonbuslaw/>

or search for “Dr. Robertson's SHSU Business Law Courses”

I am available to meet with you almost any time by appointment. Please feel free to contact me to schedule a time to meet with you if the posted office hours are not convenient for you.

Text:

West's Business Law, 12th Edition by Clarkson, Miller, and Cross. West Publishing Company. . ISBN: 9780538470810, or consider the condensed version.

Course Description:

The focus of this course is on areas of modern commercial law as needed by business professionals in conducting business transactions in buying and selling goods and services. Common law contracts and negotiation strategies are presented. An examination of the Uniform Commercial Code includes sales law, leasing, commercial paper – negotiable instruments, commercial storage and distribution of goods, and transfer of securities. Creditor's rights and U.S. Federal Bankruptcy Code are also covered.

Course Objectives:

At the end of the course the student will be able to:

- Develop and recognize legal problems.
- Recognize when federal and state laws impinge on personal and professional decision-making.
- Develop the analytical thinking process through the application of legal concepts in the resolution of legal disputes.
- Have the ability to research current law, rules and regulations related to specific disputes.

Topics Covered:

	General Knowledge
▪ Nature and Terms	“
▪ Agreement	“
▪ Consideration	“
▪ Capacity and Legality	“
▪ Genuineness of Assent	“
▪ Statute of Frauds	“
▪ Third Party Rights	“
▪ Performance and Breach	“
▪ Breach of Contract/Remedies	“
▪ Formation of Sales Ks	“
▪ Title, Risk and Insurable Interest	“
▪ Warranties and Product Liability	“
▪ Negotiable Instruments	“
▪ Checks and the Banking System	“
▪ Creditors Rights and Remedies	“
▪ Bankruptcy/DTPA	“

Religious Holy Days Policy:

Students who are absent from class for observance of a religious holy day will be allowed to take an examination or complete an assignment scheduled for that day within one (1) week of returning to class. The student, not later than the 15th calendar day after the first day of the semester must notify the instructor of each scheduled class day that he/she would be absent for a religious holy day.

Handicapped Student Policy:

It is the policy of Sam Houston State University that no otherwise qualified disabled individual shall, solely by reason of his/her handicap, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination under any academic, Student Life program or activity. Handicapped students may request academic assistance when needed from a Committee for Continuing Academic Assistance for Disabled Students by visiting the Lee Drain Building Annex, or by visiting www.shsu.edu/syllabus.

Course Structure:

The Course Reading Schedule at the end of the syllabus is a recommendation for how to structure independent learning. **THE EXAM DATES ARE SET AND WILL NOT BE CHANGED** (unless there is a natural disaster, etc.). You may watch the chapter videos and do the chapter activities at your own pace. However, you will be responsible for the material on the scheduled exam date. It is my recommendation that you follow the recommended weekly schedule. Which days you allocate to spend on the material are your choice.

Exams are available beginning on Friday of the week they are scheduled and will close the following Monday evening.

You may take the exam any time during that period, but once you begin you will only have an hour and a half to complete the exam.

Grading Policy:

Grades will be based on the following:

Four (4) Exams:	100 points each	400 points total
Ten (10) End of Chapter Quizzes:	10 points each	100 points total

*****There are more than ten (10) End of Chapter Quizzes!! You have the option to just do ten (10) End of Chapter Quizzes or you can do them all and I will take the ten (10) highest quiz grades.***

Total Possible Points: 500

100% to 89.5% = A
89.4% to 79.5% = B
79.4% to 69.5% = C
69.4% to 59.5% = D
59.4% and lower = F

- **STRICT POLICY ON EXAMS!** If you miss an exam for any reason, you will be required to take a comprehensive final examination. The comprehensive final will be weighted heavier to compensate for the missed exam. If you miss more than one exam, you will receive an F in the course.
- **Cheating:** Please read the University's Academic Dishonesty Code. Any student caught cheating will receive an "F" in the course. Plagiarism, of any kind, is cheating.
- You must use ProctorFree and show your entire testing area prior to beginning the exam or you will not receive credit for the exam.

Business Law GBA BUAD 3355: Reading and Examination Schedule

Warning: This schedule is tentative and changes may occur.

Wk	Date	Chapter - Business Law	Notes
1	8/23-8/25	Chapter 10 - Nature and Terms	
2	8/28-9/1	Chapter 11 - Agreement Chapter 12- Consideration	
3	9/4-9/8	Chapter 13 – Capacity and Legality Chapter 14 – Genuineness of Assent	
Exam 1	09/08 – 09/11	EXAM 1 – Covers chapters 10 through 14	Exam 1 opens on Friday at 12:01 a.m. and will remain open until Monday at Midnight.
4	9/11-9/15	Chapter 15 - Statute of Frauds	
5	9/18-9/22	Chapter 15 - Statute of Frauds Chapter 16 - Third Party Rights	
6	9/25-9/29	Chapter 17 - Performance and Breach Chapter 18 - Breach of Contract/Remedies	
Exam 2	09/29-10/2	EXAM 2 – Covers chapters 15 through 18	Exam 2 opens on Friday at 12:01 a.m. and will remain open until Monday at Midnight.
7	10/2-10/6	Chapter 19 - Formation of Sales Ks	
8	10/9-10/13	Chapter 20 - Title, Risk and Insurable Interest Chapter 21 - Performance and Breach Sales of Lease Ks	
9	10/16-10/20	Chapter 21 - Performance and Breach Sales of Lease Ks Chapter 22 - Warranties and Product Liability	
EXAM 3	10/20-10/23	EXAM 3 – Covers chapters 19 through 22	Exam 3 opens on Friday at 12:01 a.m. and will remain open until Monday at Midnight.
10	10/23-10/27	Chapter 24 - The Function and Creation of Negotiable Instruments Chapter 25 - Transferability	

11	10/30-11/3	Chapter 25 - Transferability Chapter 26 - Liability, Defenses and Discharge	
12	11/6-11/10	Chapter 27 – Checks and the Banking System	
EXAM 4	11/10-11/13	EXAM 4 – Covers chapters 24 through 27	Exam 4 opens on Friday at 12:01 a.m. and will remain open until Monday at Midnight.
13	11/13-11/17	Chapter 28 - Creditors Rights and Remedies	
14	11/20-11/24	Chapter 29 - Secured Transaction Chapter 30 - Bankruptcy	
15	11/27-12/1	Review Course Materials and Work End of Chapter Reviews in textbook to prepare for Final Exam	
16	12/4-12/6	Exam 5 (Final) – Covers chapters 28-30	FINAL EXAM (5) - The exam will be open from Monday at 6 a.m. to Wednesday at 5 p.m.