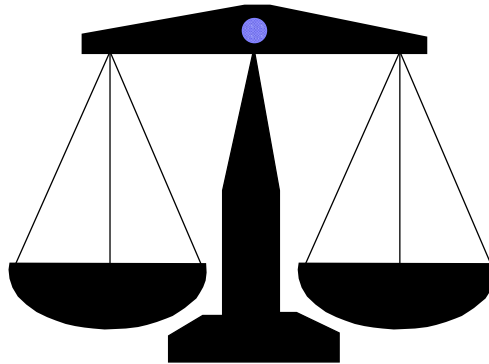


**SAM HOUSTON STATE UNIVERSITY
COLLEGE OF BUSINESS ADMINISTRATION
Department of General Business and Finance**

Course Syllabus



Course Number: BUAD 3355
Course Title: Business Law
Prerequisites: None
Professor: Dr. Laura Sullivan
Office: BA 200B
Phone: 936-294-4631
Email address: lls003@shsu.edu
Office Hours: Main Campus – TU/TH 8:30 a.m. to 9:30 a.m. and Monday 9 to 12 p.m., and by appointment.

Communication with the Professor:

The most efficient and convenient means to ask questions or schedule an appointment via email. However, I also check my voicemail and if you call, I will call you back as soon as possible. Please just remember to leave me your return phone number.

Required Texts:

Business Law and the Legal Environment of Business, 3rd edition, Victor D. Lopez
ISBN 978-0-9969962-2-8

Course Description:

The focus of this course is on areas of modern commercial law as needed by business professionals in conducting business transactions in buying and selling goods and services. Common law contracts and negotiation strategies are presented. An examination of the Uniform Commercial Code includes sales law, leasing, commercial paper – negotiable instruments, commercial storage and

distribution of goods, and transfer of securities. Creditor's rights and U.S. Federal Bankruptcy Code are also covered.

Course Objectives:

Students will be expected to:

- ☐ Develop and recognize legal problems.
- ☐ Have an understanding of the processes of determining what are legal versus ethical issues and how the difference impacts decision making.
- ☐ Recognize when federal and state laws impinge on personal and professional decision-making.
- ☐ Develop the analytical thinking process through the application of legal concepts in the resolution of legal disputes.
- ☐ Have the ability to research current law, rules and regulations related to specific disputes.
- ☐ Articulate both verbally and in writing public policy implications of passed or proposed legislation in the areas studied in this course.

Topics Covered:

Civil Litigation Processes and Procedures	General Knowledge
Alternative Dispute Resolution	"
Criminal Law	"
Tort Law	"
Property Rights and Responsibilities	"
Bailments	"
Real Property Issues	"
Probate, Trust & Estate Planning	"
Agency Law	"
Forms of Organizing Businesses	"
Ethics	"
International Perspectives	"
Securities Law	"
Antitrust	"
Employment Law	"
Environmental Law	"
Insurance Law	"

ACADEMIC HONESTY

Issues involving academic honesty will be addressed in accordance with paragraph 5.3, Chapter VI, of the Rules and Regulations, Board of Regents, The Texas State University System, and Sam Houston State University Student Guidelines published by the Office of Student Life.

RELIGIOUS HOLY DAYS

Section 51.911(b) of the Texas Education Code requires that an institution of higher education excuse a student from attending classes or other required activities, including examinations, for the observance of a religious holy day,

including travel for that purpose. Section 51.911 (a) (2) defines a religious holy day as: “a holy day observed by a religion whose places of worship are exempt from property taxation under Section 11.20...” A student whose absence is excused under this subsection may not be penalized for that absence and shall be allowed to take an examination or complete an assignment from which the student is excused within a reasonable time after the absence.

University policy 861001 provides the procedures to be followed by the student and instructor. A student desiring to absent himself/herself from a scheduled class in order to observe (a) religious holy day(s) shall present to each instructor involved a written statement concerning the religious holy day(s). The instructor will complete a form notifying the student of a reasonable timeframe in which the missed assignments and/or examinations are to be completed. For a complete listing of the university policy, see:

</dept/academic-affairs/documents/aps/students/861001.pdf>

Students who are absent from class for observance of a religious holy day will be allowed to take an examination or complete an assignment scheduled for that day within one (1) week of returning to class. ***Not later than the 15th calendar day after the first day of the semester, the student must notify the instructor of each scheduled class day that he or she would be absent for a religious holiday.***

STUDENTS WITH DISABILITIES/CHALLENGES

It is the policy of Sam Houston State University that individuals otherwise qualified shall not be excluded, solely by reason of their disability, from participation in any academic program of the university. Further, they shall not be denied the benefits of these programs nor shall they be subjected to discrimination. Students with disabilities that might affect their academic performance should register with the Office of Services for Students with Disabilities located in the Lee Drain Annex (telephone 936-294-3512, TDD 936-294-3786, and e-mail disability@shsu.edu). They should then make arrangements with their individual instructors so that appropriate strategies can be considered and helpful procedures can be developed to ensure that participation and achievement opportunities are not impaired.

SHSU adheres to all applicable federal, state, and local laws, regulations, and guidelines with respect to providing reasonable accommodations for students with disabilities. If you have a disability that may affect adversely your work in this class, then I encourage you to register with the SHSU Services for Students with Disabilities and to talk with me about how I can best help you. All disclosures of disabilities will be kept strictly confidential. NOTE: No accommodation can be made until you register with the Services for Students with Disabilities. For a complete listing of the university policy, see:

<http://www.shsu.edu/dotAsset/7ff819c3-39f3-491d-b688-db5a330ced92.pdf>

Attendance Policy:

Attendance in this class is expected as is stated in the Sam Houston State University catalog. ***Absences in excess of eight (8) hours will result in a failure. In this class that is eight hours is equivalent to 6 class absences. Roll will be taken each class day. It is your responsibility to make sure that you sign the roll sheet each day. It is your responsibility to track your absences.***

Also, those who miss a substantial number of classes will penalize themselves by missing material that will be discussed in class, that may not appear in the texts, and over which the class will be tested. In this class ONLY, you are encouraged to attend every class even if you are late. Please do not hesitate to come to class. You will be penalized for arriving to class late (see next paragraph). Otherwise, the intent of my policy is to encourage you to come to class.

I will take attendance of the class via a roll sheet. If you fail to sign in when attendance is taken, you are considered absent for that period. It is your responsibility to make sure you sign in each day.

This system is automatic. No “permission” is given to miss a class – this system permits a reasonable number of absences for sickness, etc. It is not necessary to inform me if you plan or cannot attend class on a given day. **However, if you need to leave class early please inform me prior to class.**

I take attendance very seriously. If you leave class early you will be penalized. If you leave early you may be counted absent for the day.

Classroom Policies:

In order to facilitate a positive classroom environment, please observe the following:

- In accordance with university regulations, there will be no smoking, food or drink permitted in the classroom.
- Class will start promptly at the assigned time.
- Cell phone use is not permitted during class. Cell phone “use” is defined as speaking, texting or in anyway utilizing any features on your phone that are a disruption to the learning process. The disruption may be to your ability to learn or to others.

Grading Policy:

Grades will be based on the following:

Five (5) Exams:	100 points each	500 points total
Five (5) In class assignments:	10 points each	50 points
Total Possible Points: 550		

100% to 89.5% = A = a minimum of 394 points
89.4% to 79.5% = B = a minimum of 350 points
79.4% to 69.5% = C = a minimum of 306 points
69.4% to 59.5% = D = a minimum of 262 points
59.4% and lower = F

- If class participation and reading preparation decline I reserve the right to have random quizzes. The quizzes will be handed out at the beginning of the class period. Each quiz will be worth 10 points. If quizzes are used the point total for the quizzes will be added to the total points for the class. For example, if two quizzes are given the total points for the class will increase from 550 points to 570. There will be no make up on class quizzes!! Note that if you miss a class and a quiz, the absence has double impact.
- **STRICT POLICY ON EXAMS!** If you miss an exam for any reason, you will be required to take a comprehensive final examination. The comprehensive final will be weighted heavier to compensate for the missed exam. The comprehensive exam will be taken during the normal final exam date and time. This exam will cover all the material covered during the course. It will replace the missed exam and count as your final exam 5 grade. If you miss more than one exam, you will receive an F in the course. **IF YOU MISS THE FINAL – YOU WILL RECEIVE A ZERO ON EXAM 5.**
- If you arrive LATE for an exam: If you arrive after the first person has handed in their exam you will NOT be allowed to take the exam. You will have to take a comprehensive final. As stated above, if you miss more than one exam, you will receive an F in the course.
- Cheating: Please read the University's Academic Dishonesty Code. Any student caught cheating will receive an "F" in the course. Plagiarism, of any kind, is defined as cheating.

Business Law GBA BUAD 3355: Reading and Examination Schedule

Warning: This schedule is tentative and changes can be expected. Changes will be announced verbally in class.

Class	Date	Day	Chapter- Business Law	Notes
1	08/24	TH	First Class Meeting	
2	08/29	TU	Nature and Terms	
3	08/31	TH	Agreement	
4	09/05	TU	Agreement	
5	09/07	TH	Consideration	
6	09/12	TU	Capacity and Legality	
7	09/14	TH	Genuineness of Assent	
8	09/19	TU	EXAM 1	
9	09/21	TH	Statute of Frauds	
10	09/26	TU	Third Party Rights	
11	09/28	TH	Performance/Breach and Remedies	
12	10/03	TU	Performance/Breach and Remedies	
13	10/05	TH	EXAM 2	
14	10/10	TU	Formation of Sales Ks	
15	10/12	TH	Title, Risk and Insurable Interest	
16	10/17	TU	Performance and Breach of Sales and Lease Ks	
17	10/19	TH	Performance and Breach of Sales and Lease Ks	
18	10/24	TU	Warranties and Product Liability	
19	10/26	TH	EXAM 3	
20	10/31	TU	The Function and Creation of Negotiable Instruments	
21	11/02	TH	Transferability and Holder In Due Course	
22	11/07	TU	Liability, Defenses and Discharge	
23	11/09	TH	Checks and the Banking System	
24	11/14	TU	EXAM 4	
25	11/16	TH	Creditors Rights and Remedies	
26	11/21	TU	Secured Transactions	
27	11/23	TH	NO CLASS – HAPPY THANKSGIVING	
28	11/28	TU	Bankruptcy	
29	11/30	TH	Final Exam review	
30	12/05 or 12/07	TU/TH	Exam 5 – our course final exam	