

**SAM HOUSTON STATE UNIVERSITY  
COLLEGE OF BUSINESS ADMINISTRATION  
Department of General Business and Finance**

**BUAD 3355 Course Syllabus Spring 2018**

**Course Number:** BUAD 3355  
**Course Title:** Business Law  
**Prerequisites:** None  
**Professor:** Jim Squyres, Esq.  
**Phone:** provided ASAP  
**Email address:** jxs163@SHSU.edu  
**Office:** BA 200 K  
**Office Hours:** Monday and Wednesday, 9:20 A.M. until 11:00 A.M, and 3:20 P.M. until 4:00 P.M. In addition, I am available to meet with you by appointment if the posted office hours are not convenient for you. Please contact me so that we can schedule a mutually convenient time to meet.

**Communication with the Professor:**

I am available to meet with you almost any time by appointment. Please feel free to contact me to schedule a time to meet with you if the posted office hours are not convenient for you.

**Required Texts:**

West's Business Law, 12<sup>th</sup> Edition by Clarkson, Miller, and Cross. West Publishing Company. Consider the condensed version.

**Course Description:**

The focus of this course is on areas of modern commercial law as needed by business professionals in conducting business transactions in buying and selling goods and services. Common law contracts and negotiation strategies are presented. An examination of the Uniform Commercial Code includes sales law, leasing, commercial paper – negotiable instruments, commercial storage and distribution of goods, and transfer of securities. Creditor's rights and U.S. Federal Bankruptcy Code are also covered.

**Course Objectives:**

At the end of the course the student will be able to:

- Develop and recognize legal problems.
- Recognize when federal and state laws impinge on personal and professional decision-making.
- Develop the analytical thinking process through the application of legal concepts in the resolution of legal disputes.
- Have the ability to research current law, rules and regulations related to specific disputes.

#### **Topics Covered:**

▪ Nature and Terms	General Knowledge
▪ Agreement	“
▪ Consideration	“
▪ Capacity and Legality	“
▪ Genuineness of Assent	“
▪ Statute of Frauds	“
▪ Third Party Rights	“
▪ Performance and Breach	“
▪ Breach of Contract/Remedies	“
▪ Formation of Sales Ks	“
▪ Title, Risk and Insurable Interest	“
▪ Warranties and Product Liability	“
▪ Negotiable Instruments	“
▪ Checks and the Banking System	“
▪ Creditors Rights and Remedies	“
▪ Bankruptcy/DTPA	“

#### **Religious Holy Days Policy:**

Students who are absent from class for observance of a religious holy day will be allowed to take an examination or complete an assignment scheduled for that day within one (1) week of returning to class. The student, not later than the 15<sup>th</sup> calendar day after the first day of the semester must notify the instructor of each scheduled class day that he/she would be absent for a religious holy day.

#### **Handicapped Student Policy:**

It is the policy of Sam Houston State University that no otherwise qualified disabled individual shall, solely by reason of his/her handicap, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination under any academic, Student Life program or activity. Handicapped students may request academic assistance when needed from a Committee for Continuing Academic Assistance for Disabled Students by visiting the Director of the Counseling Center in the Lee Drain Building Annex, or by calling ext. 1720.

#### **Attendance Policy:**

Attendance in this class is expected as is stated in the Sam Houston State University catalog. **Absences in excess of eight (8) hours will result in a failure. In this class that 8 hours is equivalent to 6 class absences.** There are no excused/unexcused absences, you are either here or you are not.

Also, those who miss a substantial number of classes will penalize themselves by missing material that will be discussed in class that may not appear in the text, and over which the class will be tested. In this class you are encouraged to attend every class even if you are late. Please do not hesitate to come to class. You will be penalized for arriving to class late, but you will still have access to all testable information.

I will take attendance of the class via a roll sheet. If you are not in your seat when attendance is taken, you are considered “late” for that period. Three “lates” will result in one (1) absence.

This system is automatic. No “permission” is given to miss a class – this system permits a reasonable number of absences for sickness, etc. It is not necessary to inform me if you plan or cannot attend class on a given day. **However, if you need to leave class early please inform me prior to class.**

### **Extra Credit:**

Extra credit will be available throughout the semester. Please get with me about details.

### **Classroom Policies:**

In order to facilitate a positive classroom environment, please observe the following:

- Class will start promptly at the assigned time.
- Do not cause disruptions in class or you will be asked to leave.
- This is a professional environment, but I will allow you to wear hats in class as long as there are no problems. You will have to remove them for exams.
- No cell phones permitted during class.

### **Grading Policy:**

Grades will be based on the following:

Two (2) Exams:	50% of your grade
One (1) Final:	25% of your grade
Class Participation, Daily Work, Reading	25% of your grade

89.5% +	= A
79.5% – 89.499%	= B
69.5% – 79.499%	= C
59.5% – 69.499%	= D
<59.5%	= F

- **STRICT POLICY ON EXAMS!** If you miss an exam for any reason, your final exam will be weighted heavily. If you miss more than one exam, you will receive an F in the course.
- If you arrive **LATE** for an exam: If you arrive after the first person has handed in their exam you will **NOT** be allowed to take the exam. You will have to take a comprehensive final. As stated above, if you miss more than one exam, you will receive an F in the course.
- For exam purposes you are responsible for all material in the text as well as all material discussed in class.