

LAURA L. SULLIVAN
Curriculum Vitae

TEACHING EXPERIENCE

August 2005 -
Present

SAM HOUSTON STATE UNIVERSITY
Professor and Assistant Department Chair

Courses Taught

- Business Law
- Business Legal Environments
- Human Resource Law
- Managerial Law, graduate course
- Entrepreneurship
- Banking and Financial Regulatory Compliance

Membership and Service

- External Grant Reviewer for the University of Central Oklahoma
- Annual Sam Houston State General Business Conference, co-chair (2010 – 2018)
- Executive Director, Southern Academy of Legal Studies in Business 2011 - present
- President and Program Chair, Southern Academy of Legal Studies in Business, 2009-2011.
- Vice President, Southern Academy of Legal Studies in Business, 2008-2009.
- Secretary and Treasurer, Southern Academy of Legal Studies in Business, 2007 – 2008.
- AICPA Exam Writer
- 2015 Sam Houston State University Sammy Award Winner, Most Outstanding Faculty Advisor for a Student Organization.

LEGAL EXPERIENCE

May 2003 – August 2005

BARKER, LYMAN, TWINING, WEINBERG & FERRELL, P.C., Houston, Texas
Attorney at Law

- Involved in various aspects of litigation practice including client interviewing and relationship management, prelitigation investigations and analysis, mediation and alternative dispute resolution, writing motions and various pleadings.
- Assisted in jury trials that resulted in favorable awards.

- Assisted in arbitration that resulted in a favorable award.
- Conduct extensive legal research and writing.

Admissions

- State Bar of Texas – November 2004
- Northern, Southern, Eastern and Western Federal District Courts

Memberships and Associations

- American Bar Association
- Houston Bar Association
- Texas Young Lawyer's Association
- State Bar College

Certifications

- Certified Guardian Ad Litem

OTHER EXPERIENCE

August 1998 -
May 2003

MCLEODUSA, INC., Houston, Texas
Business Unit Controller

- Prepare analysis of actual numbers to budgeted numbers.
- Prepare and maintain financial models and templates.
- Manage annual operating budget of \$150 million.
- Manage annual capital budget in excess of \$500 million.
- Provide economic and financial detail, support and analysis to top company executive.
- Manage with monthly close schedules and deadlines.

August 1993 -
August 1998

FRESH AMERICA, INC., Houston, Texas
Corporate Distribution Manager

- Utilize financial analysis tools to minimize distribution expenses.
- Audit and approve company-wide expenditures related to distribution activities.
- Analyze monthly internal financial statements for all distribution centers across the nation.
- Ensure compliance with all Department of Transportation regulations.
- Ensure all random quarterly and annual drug/alcohol testing and physical exams are completed.

- Create and monitor training program for over two-hundred drivers across the country.
- Risk management and accident investigation for all company related transportation related incidents.
- Coordinate risk reduction efforts with the corporate insurance carrier to reduce risk and increase corporate safety as related to the transportation and warehouse departments.

EDUCATION

Legal

SOUTH TEXAS COLLEGE OF LAW, Houston, Texas
Doctorate of Jurisprudence
May 2004

Honors and Activities

- *South Texas Law Review* – Assistant Articles Editor
- *Dean's List* – Spring and Fall 2002
- Mock Trial Sparing Team Member, Spring 2002
- Phi Delta Phi, honors fraternity

Graduate

SAM HOUSTON STATE UNIVERSITY, Huntsville, Texas
Master of Business Administration
December 1999

Undergraduate

UNIVERSITY OF HOUSTON, Houston, Texas
Bachelor of Business Administration, Major in Finance
December 1997

PUBLICATIONS:

Matthews, R., Sullivan, L. L. & Robertson, J.(2018). "100% Is Not Always 100%: The Complicated Process of Apportioning Corporate Income For State Tax Purposes". *Journal of Academy of Business and Economics*, 18 (1), 107-114.

Brown, D., Robertson, J. & Sullivan, L. L. (2017). "*An Employer's Guide To Investigating A Catastrophic Accident In The Workplace*". *Journal of Academy of Business and Economics*, 17 (4), 139-149.

Yllana, A., Brown, D., & Sullivan, L. (2017). "*One Should Never Assume: The Limitations of Recovering Attorney's Fees in Texas*". *Journal of American Academy of Business Cambridge*, Volume 22, Number 2, 84-90.

Sullivan, L., Robertson, J., & Sullivan, A. (2017). "*Texas Versus the EPA: The Showdown at the No Way Corral*". *Journal of American Academy of Business Cambridge*, Volume 22, Number 2, 68-77.

Cedillo, M. S., Sullivan, L., & Brown, D. (2016). *"Avoiding Imputed Disqualification"*. Southern Journal of Business and Ethics, Volume 8, 170-180.

Sullivan, L., Jones, D. S., & Brown, D. (2016). *"Attorney Misconduct and the Role of the Grievance Process in Civil Proceedings Arising from the Same Facts"*. Southern Journal of Business and Ethics, Volume 8, 149-159.

Sullivan, L., Hogg, W., & Brown, D. (2016). *"Statistical Extrapolation in Complex Litigation: Science or Guesswork?"*. Southern Journal of Business and Ethics, Volume 8, 219-236.

Robertson, J., Slypyi, T., & Sullivan, L. (in press, 2016), *"The High Cost of American Seafood."* Business Studies Journal.

Matthews, R. B., Robertson, J., & Sullivan, L. (2015), *"Tweaking The Fair Labor Standards Act To Minimize Unintended Harmful Consequences."* Business Studies Journal, Volume 19, 58-68.

Matthews, R., Robertson, J., & Sullivan, L. (2015), *"Reducing Gun Deaths: What Works and What Doesn't?"* Journal of Applied Business Research, Volume 3, Number 23, 1-14.

Davidhizer, M., Robertson, J. and Sullivan, L. (2014), *"Texas Groundwater Rights – Does The Rule Of Capture Really Apply?"* Business Studies Journal (BSJ), Volume 6, Special Issue, Number 1, 91-101.

McCullough, D., Robertson, J., & Sullivan, L. (2014), *"Red Ops - Video Game Piracy in China? Business Studies Journal"*, 5 (1), 1-15.

Bexley, J. B. & Sullivan, L. (2013), *"The Future of De Novo Banks."* Academy of Educational Leadership, Journal 17, 85-90.

Matthews, Robert, Bexley, Jim, & Sullivan Laura L. (2012), *"Using Case Studies To Prepare Business Students To Perform: A Practical Application."* Academy of Entrepreneurship Journal, Volume 17, Number 1, 1-6.

Matthews, Robert, Robertson, T.J., & Sullivan Laura L. (2012), *"Does The (Largely Unknown) Administrative Law Process Protect Or Abuse Citizens' Rights?"* Journal of Business and Economics Research, Volume 11, Number 4, 173-180.

Brown, Diana B., Robertson, T. J. & Sullivan, L. (2012), *"Wait, You Can't Shred That! Issues of Spoliation Of Evidence."* Mustang Journal of Law and Legal Studies, Volume 4, 142-155.

Brown, Diana B., Robertson, T. J. & Sullivan, L. (2011), *"I See What You Did There - The Use Of Social Networks To Gather Evidence."* Southern Law Journal, Volume 22, 241-267.

Robertson, T. J. & Sullivan, L. (2011), *"I'll Take Ten Employees, and a Large Order of Fries... To Go Please. A Look at Hiring Pools and Their Dangers."* Journal of American Academy of Business, Cambridge, Volume 17, Number 1, 200-205.

Sullivan, L. & Sigmar, L. (2011), *"Turning Up the Heat on Wind River Farms."* Journal of the International Academy for Case Studies. 17 (5, 6), 1-3, 1-6.

Griffin, Martin, Robertson, T. J. & Sullivan, L. (2010), *"Free Speech vs. Hate Speech."* Journal of American Academy of Business, Cambridge, Volume 16, Number 1, 225-230.

Griffin, Martin, Robertson, T. J. & Sullivan, L. (2010), *"Affirmative Action - Ricci V. Destefano - Does The Firefighter Case Throw Cold Water On Unintentional (Disparate Impact) Discrimination Claims."* Southern Journal of Business and Ethics, Volume 2, 75-80.

Brown, Diana B., Robertson, T. J. & Sullivan, L. (2010), *"The Effect of A Policyholder's Bankruptcy On Its Insurance Coverage: Case Studies."* Southern Law Journal, Volume 20, 153-169.

Robertson, T. J. & Sullivan, L. (2010), *"FLSA and The Minimum Wage: Employee Friend Or Foe."* Journal of Legal, Ethical, and Regulatory Issues, Volume 14, Number 1, 131-152.

Robertson, T. J. & Sullivan, L. (2010), *"Layoffs and Liability In a Lagging Economy."* The Journal of American Academy of Business, Cambridge, Volume 15, Number 1, 52-58.

Robertson, T. J. & Sullivan, L. (2009), *"Bad Boys of Business Make for Bad Decisions: A Study in Ethics."* Southern Journal of Business and Ethics, Volume 1, 87-100.

Robertson, T. J. & Sullivan, L. (2009), *"Use of Staff Attorneys in Defending Insurance Cases: Can An Attorney Serve Two Masters?"* Journal of the International Academy for Case Studies, Volume 16, Numbers 5 & 6, 101-107, 129-132.

Sullivan, L. L., Stretcher, R., & Robertson, T. J. (2009), *"Fiduciary Folly Leads to Fiasco: The Case of Consolidated Pipeline and Equipment Corporation (CPEC)."* Journal of the International Academy for Case Studies, Volume 16, Numbers 7 & 8, 7-11, 19-23.

Newbold, J. J. & Sullivan, L. L. (2008), *"Odyssey Healthcare: A Department Of Justice Investigation Related To The False Claims Act."* Journal of the International Academy for Case Studies, Volume 14, Numbers 7 & 8, 11-24, 15-25.

Newbold, J. & Sullivan, L. L. (2008), *"Odyssey Healthcare: Issues of Fiduciary Malfeasance and Class Action Suits."* Journal of Finance Case Research, Volume 10, Number 1, 1-13.

Sullivan, L. L. & Stowe, C. (2007), *"How to Stay Out of The Doghouse: How to Handle Involuntary Terminations Correctly."* Scientific Journals International Journal of Business and Public Affairs, Volume 1, Issue 1, 1-20.

Sullivan, L. L., James, J. F. & Bexley, J. (2006), "*An Empirical Investigation of Street Registration for Banking.*" *Journal of Commercial Banking and Finance*, Volume 5, Number 2, 61 - 67.