# Vlad Radoias

Department of Economics & International Business

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### **RESEARCH INTERESTS**

Industrial Organization, Law and Economics, Health Economics, Behavioral Economics.

### **ACADEMIC EMPLOYMENT**

2016 – Assistant Professor, Sam Houston State University

2013 – 2016 Assistant Professor, Towson University

### **EDUCATION**

2013 Doctor of Philosophy, Economics, University of Southern California

2007 Master of Arts, Economics, Central Michigan University

2003 Bachelor Degree, Economics, Academy of Economic Studies – Economic Cybernet-

ics, Statistics, and Informatics

#### PEER-REVIEWED PUBLICATIONS

"When Price Discrimination Fails – A Principal Agent Problem with Social Influence" (forthcoming at *Managerial and Decision Economics*)

"Direct and Indirect Price Discrimination in the Automotive Industries of the European Union", *Empirical Economics* Vol. 50(3), pp 975-990, May 2016.

"Education, Individual Time Preferences, and Asymptomatic Disease Detection" (with Younoh Kim), Social Science and Medicine, Vol. 150, pp 15-22, February 2016.

"The Myth of the Domestic Brand Bias for Automobiles in the European Union", *Economics Bulletin* Vol. 35(1), pp 70-82, March 2015.

#### WORKING PAPERS

"Rules of Evidence and Liability in Contract Litigation: The Efficiency of the General Dynamics Rule" (with Simon Wilkie and Michael Williams)

"Short Run Price Elasticity of Demand for Energy in the US" (with Youngsoo Kim and Younoh Kim)

"Long-Run Health Consequences of Air Pollution: Evidence from Indonesia's Forest Fires of 1997" (with Younoh Kim, Scott Knowles, and James Manley)

"Keeping Clean and Growing Up: A Look at the Linkages between Household Environment and Child Development" (with Younoh Kim and James Manley)

"Medium- and Long-run Consequences of Pollution on Labor Supply: Evidence from Indonesia." (with Younoh Kim and James Manley)

#### **WORK IN PROGRESS**

"Intra Marriage Bargaining Power and Fertility Decisions in Developing Countries" (with Y. Kim)

"Underpricing, Excess Demand, and Speculative Markets"

"Secondary Markets Profitability and Capacity Choice"

# HONORS, GRANTS, AND AWARDS

2014	Summer Research Grant, Towson University
2011	Outstanding Teaching Award, USC
2007 – 2013	College Graduate Merit Award, USC (including 2 years of fellowship)
2006	Habib Zuberi Scholarship, Central Michigan University (top graduate student in Business and Economics)
2005 - 2007	Graduate Merit Assistantship, Central Michigan University

# **TEACHING EXPERIENCE**

2016 –	Assistant Professor, Sam Houston State University: Principles of Macroeconomics, Managerial Economics, Economic Analysis of Strategy
2013 – 2016	Assistant Professor, Towson University: Microeconomic Principles, Industrial Organization, Intermediate Price Theory, Managerial Economics
2012 – 2013	Head Teaching Assistant, University of Southern California
2008 – 2011	Teaching Assistant, University of Southern California: Principles of Microeconomics, Microeconomics for Business
Fall 2006	Lecturer, Central Michigan University: full teaching responsibilities for two sections of Econ 281- Economics of the Pacific Rim
2005 – 2007	Teaching Assistant, Central Michigan University: Intermediate Microeconomics, Intermediate Macroeconomics, Economics of the Pacific Rim

# STUDENT ADVISING AND MENTORSHIP

Daniel Mazzone	Independent Study and Honors Thesis on Online Pricing Strategies and Online Price Dispersion (Fall 2014/Spring 2015)
Nicholas DiSanti	Independent Study on Retail Pricing Strategies (Spring 2015)
Jonathan Gendron	Independent Study and Honors Thesis on International Price Dispersion and Price Discrimination (Spring and Fall 2016)

# INVITED SEMINAR AND CONFERENCE PRESENTATIONS 2017 Eastern Economic Association Annual Conference

2017	Eastern Economic Association Annual Conference (New York City, NY), Midwest Economics Association Annual Meeting (Cincinnati, OH)
2015	Population Association of America Annual Meeting (San Diego, CA), Sam Houston State University
2014	Midwest Economics Association Annual Conference (Evanston, IL), Western Economic Association International Annual Conference (Denver, CO), University of Central Florida
2013	University of California Merced, SUNY Buffalo, Elon University, University of Washington Bothell, Towson University
2012	USC Economics Department Theory Seminar

# PROFESSIONAL SERVICE

2014 – 2016 CBE Council, Towson University

# **REFERENCES**

upon request