

JOY CORCIONE, PhD, MBA, RN

Houston, TX ✦ (281) 451-9076 ✦ jmc316@gmail.com

SELECTED HIGHLIGHTS

- Delivered exceptional care to patients before, during and after Cardiothoracic and Cardiovascular surgeries, including monitoring changes in medical conditions, coordinated therapy and providing medication administration.
- Teaching pathophysiology, pharmacology, and health assessment to BSN students in classroom and lab settings.
- Teaching nursing skills to BSN students in Adult Health I and Geriatrics in hospital and community settings.
- A graduate of UTHSC School of Nursing doctoral nursing program and received a fully funded fellowship from the UTHSC School of Nursing Advisory Council.
- Recipient of the Jonas Foundation for Nursing & Veterans Health Care Nurse Leadership Scholarship.
- Well-rounded professional with experience in diverse industries and capable of integrating best practices from these industries to drive innovation and efficiency.

TEACHING EXPERIENCE

Sam Houston State University, Huntsville, TX

2016 - present

Assistant Clinical Professor

Provided Didactic Instruction for Pathophysiology and Pharmacology Courses

- Updated older lectures with current information and added audio/visual components to enhance the learning experience.
- Facilitated student understanding of important concepts through group in-class activities which enhanced team work.
- Reported skills and competency assessment results to the course coordinator and suggested various types of remediation.
- Provided feedback on course and program development.
- Identified at risk students and provided them with extra support, instruction, and attention.
- Developed interactive activities which enhanced student understanding of challenging concepts and effectively maintained students' attention during a four-hour lecture class.

Provided Clinical Instruction for Adult Health I, Geriatrics and Health Assessment

- Encouraged and supported students in clinical and community settings using evidence based practice.
- Monitored student progress through daily observation, correction and post conference discussions.
- Resolved conflicts between students and clinical staff.
- Found alternative clinical and community experiences when staff wasn't available to guide students.
- Assisted and encouraged students during clinical rotations which helped them gain independence and confidence in their clinical abilities.
- Instructed students on proper care plan development and graded care plans for mid-term and final clinical grades.
- Developed community projects which helped the senior community and bridged learning between the didactic course and its clinical component.
- Encouraged direct involvement with senior citizens to enhance students' understanding of the wide range of physical and mental capabilities seniors possess during different stages of aging.

Adrian College ✦ Adrian, MI
Instructor – Business Department

- Instructor for undergraduate International Marketing and Principles of Marketing courses.
- Taught classes in alignment with learning objectives as outlined by the department.
- Administered student performance evaluations dependent upon course rubric and deliverables.
- Implemented an 'open door' policy to assist students with all assignment manners.
- Utilized various communication platforms (print, telephone and verbal) to communicate class expectations and assignments with students.

University of Toledo ✦ Toledo, OH
Teaching and Research Assistant

- Assistant instructor for undergraduate students in marketing research, management and international marketing.
- Administered and graded student tests and papers.
- Performed international market analysis research and developed a case study for inclusion in an international business textbook.
- Published monthly articles in "Global Perspectives", the International Business Institute's newsletter with national circulation.
- Co-authored a research publication for presentation at an international business symposium.

INDUSTRY EXPERIENCE

Houston Methodist Hospital, DeBakey Heart & Cardiovascular IMU ✦ Houston, TX ✦ 2010 – 2014
Triumph/Kindred Hospital, Long-term Care ✦ Houston, TX ✦ 2011 – 2012
Cy-Fair Medical Center, CVIMU, Telemetry & Medical/Surgical ✦ Houston, TX ✦ 2009 – 2010
RN – BSN

- Administered nursing care to patients before, during and after Cardiothoracic and Cardiovascular surgeries, including monitoring changes in medical conditions, coordination of therapy and medication administration.
- Monitored the hemodynamic stability, vital signs and electrocardiograms of patients after major Cardiothoracic and Cardiovascular surgeries and documented all conditions, procedures and lab results via records system.
- Delivered exceptional care while managing all patient drainage devices, pumps, IV drips and wound dressings.
- Streamlined workflow and expedited care by coordinating patient procedures, admissions and discharges with all medical and diagnostic departments to include doctors, technicians, case managers and family members.
- Presented direct patient care to seven geriatric and chronically ill patients per shift.
- Worked closely with a diverse patient population that included AIDS/HIV and economically disadvantaged patients within a skilled nursing and long term care facility.
- Collaborated with medical staff and auxiliary personnel to address patient and family concerns and relay medical conditions in layman's terms.
- Administered prescribed medications by way of intravenous, oral, subcutaneous, intramuscular, rectal, topical and intranasal routes.
- Performed nursing procedures such as: IV insertion, urinary catheterization, nasogastric intubation,

trachea suctioning, bladder irrigation, colostomy care, and dressing changes.

- Monitored telemetry patients for dangerous heart arrhythmias.
- Became a valuable resource to multiple departments while floating to various departments including ICU.
- Developed and implemented nursing care plans to ensure optimal and thorough care for each patient.
- Supervised patients' admissions and discharge procedures, educated both the patient and families/caregivers on conditions, medications and care plans to ensure a smooth transition.
- Communicated with physicians and reported changes in patient's conditions and other matters of concern requiring prompt attention.

EDUCATION

University of Texas Health Science Center School of Nursing, Houston, TX: 2016

Doctor of Philosophy – Nursing

Relevant Coursework: Pharmacology for Advanced Nursing Practice * Physical Examination and Differential Diagnosis Didactic for Advanced Nursing Practice * Physical Examination and Differential Diagnosis for Advanced Nursing Practice * Pathophysiology for Advanced Nursing Practice * Practicum Social & Behavioral Aspects of Community Health * Innovations in Practice * Science-Based Nursing Practice * Inter-Professional Dimensions of Research * Applied Measurement Theory Biomed & Health Science Research * Analysis of the Context of Health Care * Research Design and Methods * Generating and Collecting Data for Qualitative Research * Special Topics: Biobehavior * Advanced Statistics for Clinical Research * Structure of Scientific Inquiry * Curriculum Evaluation, Planning and Development * Electronic Communication and Technology in Education

- **Awards/Honors:** Accelerated PhD Scholar and recipient of a fully funded fellowship from the School of Nursing Advisory Council * Jonas Foundation for Nursing & Veterans Health Care Nurse Leadership Scholarship * Sigma Theta Tau, International Nursing Honor Society.
- **Relevant Projects:** Developed a tool to assist the Healthcare & Nursing Education Foundation in evaluating the effectiveness of their grants * University of Texas School of Nursing Poster Presentation: Socioeconomic Risk Factors for Disease in an East Texas Hispanic Population.

University of Texas Health Science Center School of Nursing, Houston, TX: 2009

Bachelor of Nursing (Accelerated Program – 60 credits taken in one year)

Relevant Coursework: Health Assessment * Adult Health * Pharmacology * Pathophysiology * Nursing Research * Professional Nursing Role * Gerontological Nursing * Psychiatric Mental Health * Reproductive Health Care * Community Health Nursing Practice * Management of Patients in High Acuity * Child Adolescent Health Care * Critical Synthesis Application

- **Clinical Experience:** St. Lukes, Medical/Surgical: 2008; The Methodist Hospital, Cardiac Care Unit ICU: 2009; MD Anderson, Medical/Surgical Unit: 2008; Harris County Psychiatric Center (HCPC), Psychiatry: 2008; Ben Taub, OB ward: 2008; Texas Children's Hospital, Pediatrics: 2009

University of Toledo, Toledo, OH

Master in Business Administration – International Business and Statistics

Relevant Coursework: Corporate & Managerial Finance * Operations Management Science * Managing Operations * Accounting * Marketing * The Individual & The Organization * Business Condition Analysis * Organizational Theory and Design * Management Information Systems * Corporate Strategy, Policy and Planning * International Marketing * Statistics * Forecasting

- **Awards/Honors:** Fully funded through two graduate assistantship awards in teaching and research.

- **Relevant Projects:** Developed a case study included in a published international business textbook; Conducted primary research by contacting local executives to discuss their views about the new European initiative and how it would affect their companies.

Bryant University, Smithfield, RI

Bachelor of Science in Business Administration - Marketing and Management

Relevant Coursework: Principles of Marketing, Principles of Management, Statistics I, Business Research and Survey Methods, Micro and Macro Economics, Law of Contracts, Psychology, International Relations, History of East Asia, Fundamentals of Accounting, Military Science, Strategic Marketing, Advertising, Physics, Analysis of Industry

- **Awards/Honors:** Ranked 8th out of 230 cadets in R.O.T.C. Summer Camp Fort Bragg, NC * Distinguished Military Graduate * Received a R.O.T.C. Scholarship for outstanding leadership * Who's Who Among Students in American Colleges and Universities * BETA GAMMA SIGMA, National Business Scholastic Honorary Society * ALPHA MU ALPHA, National Marketing Honorary Society
- **Clubs/Activities:** President, Vice President, Athletic Director, Secretary of Sigma Iota Beta Sorority

BUSINESS EXPERIENCE – PRIOR 2008

VTG, Inc. ✦ Houston, TX Inside Sales Agent

- Sold \$ 900k worth of business annually with 95% repeat customer ratio, consistently exceeding company customer service expectations.
- Sold more than 50 cruises, tours and resorts to both domestic and international clients annually.
- Handled all customer needs and concerns over the phone and Internet, providing exceptional service and receiving high remarks from management and customer base.

Transcom International Inc. ✦ Houston, TX Global Account Manager

- Created a strategic business plan that formed the basis for all operations, sales and investment strategies for the next 10 years of operation, which included: developing strategic alliances with complementary companies in Europe and Asia, developing a global materials sourcing plan to maintain the lowest possible cost of materials without quality compromise, analyzing global transportation routes and methods to secure the most efficient, cost effective and reliable shipping contracts, targeting niche global customers and developing novel product uses to expand product marketability.
- Developed international accounts in Europe and Asia for the newly patented container through prospecting, cold calling, direct mailing and consultative selling.
- Sourced, trained and managed overseas distributors.
- Performed market research to determine market potential and profitability, and created domestic and international marketing plans consisting of short, medium and long-term sales projections that were exceeded by 100% in the first year.

National Specialty Alloys Inc. ✦ Houston, TX Regional International Sales Associate

- Developed complicated steel processing quotes which generated a 40% increase in international sales.
- Increased sales by \$480k and new customer accounts by 25% during a six-month period.
- Developed quotations for customized pump and boat shafting, castings, tubes and pipes, plate and sheet, bar and valves.

Navcor International Inc. ✦ Toledo, OH
Partner

- Obtained \$100k worth of sales within the first 18 months of start-up activities.
- Sourced, trained and managed overseas distributors for competitive medical supply products from US manufacturers and sold them overseas.
- Utilized strong selling skills to negotiate with top management for a semi-exclusive contract for selling an insulin delivery system internationally.
- Negotiated private label agreements to sell veterinarian products, computer hardware and medical supplies internationally.
- Arranged for and performed all shipping instructions and documentation for international shipments.

ADDITIONAL CREDENTIALS	
TECHNICAL SKILLS	<ul style="list-style-type: none"> • Microsoft Office (Word, Excel, PowerPoint, Outlook)/Blackboard, Canvas/PC and Apple hardware/Internet research
MILITARY EXPERIENCE	<ul style="list-style-type: none"> • US Army - Wuerzburg, Germany • Second Lieutenant – Battlefield Intelligence Coordinator • First Lieutenant/Captain – Special Security Officer for a 20,000 troop Division (3rd Infantry Division) responsible for all special security programs originating from the NSA, CIA and DIA
HONORS & AWARDS	<ul style="list-style-type: none"> • Granted a fully funded fellowship as an accelerated PhD scholar from the UTHSC School of Nursing Advisory Council • Jonas Foundation for Nursing & Veterans Health Care Nurse Leadership Scholarship • Sigma Theta Tau, International Nursing Honor Society • Distinguished Military Graduate • R.O.T.C. Scholarship • Who's Who Among Students in American Colleges and Universities • BETA GAMMA SIGMA, National Business Scholastic Honorary Society • ALPHA MU ALPHA, National Marketing Honorary Society
PROFESSIONAL DEVELOPMENT	<ul style="list-style-type: none"> • On-line classes in: French, Italian and Japanese, the mind in healing, spirituality and health
ORGANIZATIONS	<ul style="list-style-type: none"> • Healthcare & Nursing Education Foundation – Temporary Guest Board Member • President, Board of Directors of Home Owner Association
VOLUNTEERISM	<ul style="list-style-type: none"> • Volunteered at a Senior Day Care Center • SPCA contributor
INTERESTS	<ul style="list-style-type: none"> • Cooking, hiking, traveling, music, metaphysics, spirituality, foreign languages, music, herbal medicines, integrative holistic health