

Curriculum Vitae

Lawrence Arthur Wolfskill

Associate Professor and Program Coordinator, Agribusiness

School of Agricultural Sciences

College of Science and Engineering Technology

Address

Office:

Sam Houston State University

Education

Graduate: Ph.D., Texas A&M University, August 2011
Major: Agricultural Leadership, Education, and Communications
Dissertation: *Agribusiness faculty members' perceptions of importance and inclusion of decision science topics in undergraduate agribusiness curricula.*
GPA: 4.000

MBA, Texas A&M University, August 1989
Major: Business Administration
Concentration: Business Analysis and Research
GPA: 3.696

Undergraduate: BS, Texas A&M University, May 1981
Major: Mechanized Agriculture
GPA: 2.904

Teaching Experience

Sam Houston State University, Associate Professor
Department of Agricultural Sciences

Fall 2017-Present

- ♦ Primary teaching responsibility currently for:
 - AGBU 3367 Agricultural Finance
 - AGBU 4365 Legal Issues in Agribusiness (online)
 - AGBU 4374 Agricultural Market Analysis and Prices
 - AGRI 4369 Drone Applications in Ag and Industry
 - AGRI 5360 Contemporary Issues in Agricultural Business (online)
 - AGRI 5369 Advanced Drone Applications for Agriculture
 - AGRI 5386 Capital Management in Agricultural Business
- ♦ Additionally, have recently taught:
 - AGBU 2385 Analysis of the Agricultural Sector (online)
 - AGRI 4364 International Agriculture (Study Abroad)
 - AGBU 4386 Agricultural Policy (online)
 - AGRI 1309 Computers in Agriculture (online)
 - AGRI 5369 Advanced International Agriculture (Study Abroad)

Sam Houston State University, Assistant Professor

Spring 2010-Summer 2017

Department of Agricultural Sciences and Engineering Technology

- ◆ Primary teaching responsibility for:
 - AGBU 3367 Agricultural Finance
 - AGBU 4365 Legal Issues in Agribusiness (online)
 - AGBU 4374 Agricultural Market Analysis and Prices
 - AGRI 5360 Contemporary Issues in Agricultural Business (online)
 - AGRI 5386 Capital Management in Agricultural Business
 - SAFE 5311 Ag and Food Entrepreneurship (online)
- ◆ Additionally taught:
 - AGBU 2389 Agribusiness Financial Analysis
 - AGBU 3350 Agribusiness for Agriculture Science Teachers
 - AGBU 3377 (now 4378) Farm and Ranch Management
 - AGBU 3385 Quantitative Methods for Agribusiness
 - AGBU 4361 (now 3361) Agribusiness Organization and Management
 - AGRI 4364 International Agriculture (Study Abroad)
 - AGBU 4369 Food and Ag Entrepreneurship
 - AGBU 4375 Advanced Agricultural Management (*Capstone*)
 - AGBU 4386 Agriculture and Food Policy (online)
 - AGRI 5361 Advanced Agricultural Policy
 - AGRI 5369 Advanced International Agriculture (Study Abroad)
 - AGRI 5369 Advanced Agricultural Entrepreneurship

Sam Houston State University, Lecturer in Agribusiness

Spring 2005-Fall 2009

Department of Agricultural and Industrial Sciences

- ◆ Taught 11 of the 14 then-current Agricultural Business courses offered at SHSU:
 - AGR 164 Principles of Agricultural Economics
 - AGR 238 Microcomputer Applications in Agriculture (developed course)
 - AGR 285 Analysis of the Agriculture Sector (rewrote course as Introductory Marketing)
 - AGR 289 Agribusiness Financial Analysis
 - AGR 367 Agricultural Finance
 - AGR 377 Farm and Ranch Management
 - AGR 385 Agricultural Economic Analysis (rewrote course as Decision Science)
 - AGR 434 Agribusiness Marketing
 - AGR 461 Agribusiness Organization and Management
 - AGR 474 Agricultural Market Analysis and Prices
 - AGR 486 Agriculture and Government Programs

Texas A&M University, Graduate Teaching Assistant

Department of Business Analysis and Research, Mays Business School

- ◆ Primary instructor for: Spring, Summer 1990
 - BANA 303 Statistical Methods
- ◆ Teaching assistant for: Summer, Fall 1989
 - BANA 303 Statistical Methods

Related Work and Professional Experience

Riesgos Administrados, SA, Co-Owner, General Manager, Risk Management Assessor

San Jose, Costa Rica

2002-2004

- ◆ Started and ran business performing risk assessment studies: developed and presented risk management plans for businesses in Costa Rica, in both English and Spanish.
- ◆ Wrote a monthly column on Risk Management for Business for the English language nationally distributed Costa Rican-American Chamber of Commerce monthly magazine (2004).

American Flower Corp, SA, Co-Owner, Manager

Department of Maintenance and Support

Alajuela, Costa Rica

1990-2002

- ◆ Managed international agribusiness in production agriculture
Producer of cut flowers, leatherleaf fern, coffee, macadamia
Managed maintenance and technology for entire business (over 600 employees in Costa Rica and Panamá)
Built macadamia processing plant to run 400 metric tons annually
Developed and managed production control and quality control systems for macadamia processing plant
Member of design and planning team for environmentally friendly, low water usage, full waste composting coffee production plant

Texas A&M University, Graduate Research Assistant

Department of Finance, Mays Business School

1987-1989

- ◆ Worked on various research projects for Dr. Richard Haney and Dr. Gary Trennepohl

Peer-Reviewed Publications

Refereed Journal Articles:

Agboola, P. T., D. Chen, S. Nair, and **L. A. Wolfskill**. (2022) Understanding the Household's Food Insecurity and Poverty Status in Gert Sibande District of Mpumalanga Province of South Africa. *Journal of Food Distribution Research*. Accepted, forthcoming.

Agboola, P.T. and **L. A. Wolfskill** (2021). Food insecurity determinants amidst the COVID-19 Pandemic: An insight from Huntsville, Texas. *Journal of Food Security* 9(3), 106-114. DOI: 10.12691/jfs-9-3-3

Iranikermani, R., D. Chen, **L. A. Wolfskill**, S. Nair, and A. Bullion. (2021). Students' Perceptions in a Hybrid Learning Model During the 2020 Covid-19 Pandemic. *NACTA Journal* 65, 132-143.

- Chen, D., F. D. Mills, Jr., S. Nair, and **L. A. Wolfskill** (2020). A Structural Equation Model of Student Satisfaction with Team-Based Learning in Agribusiness Classes. *NACTA Journal* 64, 2-11.
- Nowak, Z., D. Pavelock, D. Ullrich, and **L. A. Wolfskill** (2019). Leadership styles of successful FFA advisors and FFA programs. *Journal of Leadership Education* 18(1), 45-67. doi: 10.12806/V18/I1/R4
- Barnes, K. R., F. D. Mills, Jr., **L. A. Wolfskill**, S. Nair, J. R. Franken, and D. Ulrich. (2016). White-tailed deer semen auction data: A hedonic analysis. *Texas Journal of Agriculture and Natural Resources* 29, 39-51. Available at <http://txjanr.agintexas.org/index.php/txjanr/article/view/217>
- Pannkuk, T., and **L. A. Wolfskill** (2015). Residential outdoor water use in one East Texas community. *Texas Water Journal* 6(1). Available at <http://www.texaswaterjournal.org>
- Roucan-Kane, M., **L. A. Wolfskill**, and M. M. Beverly. (2013). Debates as a pedagogical tool in agribusiness and animal science courses: Various perspectives at the undergraduate and graduate levels. *NACTA Journal* 57(4), 18-23. Available at <http://www.nactateachers.org/attachments/article/2149/7%20Roucan-Kane%20Dec2013.pdf>
- Roucan-Kane, M., **L. A. Wolfskill**, M. D. Boehlje, and A. W. Gray. (2013). Bringing the DuPont Profitability Model to Extension. *Journal of Extension, Features* 51(5). Available at <http://www.joe.org/joe/2013october/a10.php>
- Roucan-Kane, M., F. D. Mills Jr., **L. A. Wolfskill**, and M. York. (2013). How do Texas conventional and organic producers differ in their perceptions of barriers to organic production? *Texas Journal of Agriculture and Natural Resources* 26, 56-67. Available at <http://txjanr.agintexas.org/index.php/txjanr/article/view/34/22>
- Quintanilla, B., J. Téllez, and **L. A. Wolfskill** (2012). The role of technical analysis in the foreign exchange market. *Global Journal of Business Research* 6(3), 17-22. Available at <http://www.theibfr.com/ARCHIVE/GJBR-V6N3-2012.pdf>
- Roucan-Kane, M., F. D. Mills Jr., and **L. A. Wolfskill** (2012). Giving panache to your classes: The use of documentaries, videos, and video-clips. *Journal of Information Systems Technology and Planning* 5(13), 69-76. Available at http://www.intellectbase.org/e_publications/jistp/JISTP_Volume_5_Issue_13_Summer_2012.pdf
- Fraze, L. B., T. A. Rutherford, G. J. Wingenbach, and **L. A. Wolfskill**. (2011). Selected urban high school students' perceptions about agricultural careers and general agricultural knowledge. *NACTA Journal* 55(4), 75-81. Available at https://www.nactateachers.org/attachments/article/1653/14_Fraze_Dec2011.pdf

- Fraze, L. B., G. J. Wingenbach, T. A. Rutherford, and **L. A. Wolfskill**. (2011). Effects of a recruitment workshop on selected urban high school students' self-efficacy and attitudes toward agriculture as a subject, college major, and career. *Journal of Agricultural Education* 52(4) 123-135. doi:10.5032/jae.2011.04123
- Quintanilla, B., J. Téllez, and **L. A. Wolfskill** (2011). Bank risk fundamentals and regulatory discipline in the Mexican banking sector. *Accounting and Taxation* 3(2), 85-96. Available at <http://www.theibfr.com/ARCHIVE/AT-V3N2-2011.pdf>
- Hanagriff, R. D., M. M. Beverly, **L. A. Wolfskill**, and B. S. Boyles. (2005). Assessment of the Texas Agricultural Finance Authority's rural economic development programs. *The Business Review, Cambridge*, 4(2), 142-148. Abstract available at <http://www.jaabc.com/brcv4n2preview.html>

Full Paper Publications in Conference Proceedings:

- Chen, D., R. Henriksen, **L. A. Wolfskill**, S. Nair, and R. Irani-Kermani. (2020). An Integrative Approach to Entrepreneurship Education: The Case of Froggy Wines. 2020 Proceedings of the Small Business Institute 44th Academic Conference: 279-281.
- McKnight, B., S. Nair, **L. A. Wolfskill**, and F. D. Mills Jr. (2017, January). Optimal Crop Choice and Water Allocation in Texas High Plains. Proceedings of the 2016 Beltwide Cotton Conference. Dallas, Texas, Jan 4-6.
- Nair, S., F. D. Mills Jr., and **L. A. Wolfskill**. (2017, January). Agricultural Land Use Change in the US Cotton Belt. Proceedings of the 2016 Beltwide Cotton Conference. Dallas, Texas, Jan 4-6.
- Barnes, K., J. Franken, **L. A. Wolfskill**, S. Nair, F. D. Mills Jr., and D. Ulrich. (2016, February). White-tailed Deer Semen Auction Data: A Hedonic Analysis. *Proceedings of the Southern Agricultural Economics Association's 2016 Annual Meetings*. San Antonio, TX. February 6-9, 2016. Available at <http://purl.umn.edu/230022>
- Nair, S., **L. A. Wolfskill**, C. Burton, K. Reck, and K. Weyand. (2016, January). Crop Yield and Profitability Trends in Texas South Plains. *Proceedings of the 2016 Beltwide Cotton Conference*. 562-566.
- Nair, S., **L. A. Wolfskill**, A. A. Smith, and B. Strnadel. (2016, January). Comparison of Productivity and Profitability Trends of Major Crops in Panhandle District of Texas. *Proceedings of the 2016 Beltwide Cotton Conference*. 557-561.
- Roucan-Kane, M., and **L. A. Wolfskill** (2012, June). Using debates in the classroom: three different perspectives. *Online proceedings of the 2012 Clute conference in Rome, Italy*, June 6-8, 2012. Received Best Paper in Session Award.

Quintanilla, B., Téllez, J., and **L. A. Wolfskill** (2011, May). The predominant role of technical analysis in foreign exchange markets. *Proceedings of the Global Conference on Business and Finance*, 6(2) 280-285. Received Conference Outstanding Research Award.

Quintanilla, B., J. Téllez, and **L. A. Wolfskill** (2011, January). Testing the Mexican banking safety net for risk-shifting. *Proceedings of the Global Conference on Business and Finance*, 6(1) 394-401. Received Conference Outstanding Research Award.

Wolfskill, L. A., L. Rouse, E. McCann, B. Begashaw, G. Wingenbach, L. Lindner, T. Rutherford, and L. Frazee. (2009, April). Effects of a recruitment workshop on selected urban high school students' attitudes and self-efficacy toward agriculture as a subject, college major, and career. *Proceedings of the Western Region Agricultural Education Research Conference*.

Olsen, D. L, A. Dillinger, and **L. A. Wolfskill** (1990, November). A simulated study of preference cone stability under varying utility forms. *Proceedings of the Decision Sciences Institute*.

Olsen, D. L, A. Dillinger, and **L. A. Wolfskill** (1990, Fall). Preference cone response to nonlinear utility. *Proceedings of the Operations Research Society of America / The Institute of Management Science (ORSA/TIMS) Joint National Meeting*.

Peer Reviewed Presentations and Posters:

Oral Presentations

Chen, D., R. Iranikermani, **L. A. Wolfskill**, and S. Nair. (2022). Effects of Food Retail Interventions on Dietary Behaviors: A Review of Quasi-experimental Studies. Oral presentation at the 2022 Southern Family Farmers and Food System Conference, San Marcos, Texas, August 8-9, 2022.

Iranikermani, R., **L. A. Wolfskill**, S. Nair, and D. Chen. (2022). Factors Affecting Students' Performance as a Team Player in Agribusiness. Selected Oral presentation at the 68th Annual Meeting of the North American Colleges and Teachers of Agriculture, Virtual Conference, June 20-23, 2022.
Refereed Abstract: NACTA Journal, 66 (Supplement 1): 30.

Nair, S., **L. A. Wolfskill**, R. Iranikermani, D. Chen and F.D. Mills, Jr. (2022). Students' Perceptions on Qualities of Great Teachers. Selected Oral presentation at the 68th Annual Meeting of the North American Colleges and Teachers of Agriculture, Virtual Conference, June 20-23, 2022.
Refereed Abstract: NACTA Journal, 66 (Supplement 1): 38.

Iranikermani, R., D. Chen, **L. A. Wolfskill**, and S. Nair. (2021). Personality Type and Ag Students' Performance in Hybrid Learning Models. Selected Oral presentation at the 67th Annual Meeting of the North American Colleges and Teachers of Agriculture, Virtual Conference, June 21-24, 2021.

Refereed Abstract: NACTA Journal, 65 (Supplement 1): 16.

Nair, S., R. Iranikermani, **L. A. Wolfskill**, and D. Chen (2021). Comparison of Students' Perceptions on Hybrid Delivery in Three Agribusiness Classes. Selected Oral presentation at the 67th Annual Meeting of the North American Colleges and Teachers of Agriculture, Virtual Conference, June 21-24, 2021.

Refereed Abstract: NACTA Journal, 65 (Supplement 1): 16.

Agboola, P. T., D. Chen, S. Nair, and **L. A. Wolfskill**. (2021). Understanding factors contributing to household food insecurity and poverty dynamics in Gert Sibande Municipality of Mpumalanga Province in South Africa. Oral presentation at the 2021 Southern Family Farmers and Food System Conference, San Marcos, Texas, August 8-10, 2021.

Wolfskill, L. A., S. Nair, D. Chen, and R. Irani-Kermani. (2020). A new undergraduate research model for complex projects. Selected Oral presentation at the 66th Annual Meeting of the North American Colleges and Teachers of Agriculture. June 16-18, 2020. Virtual Conference.

Refereed Abstract: NACTA Journal. 64 (Supplement 1): 77.

Nair, S., **L. A. Wolfskill**, D. Chen, and R. Irani-Kermani. (2020). Real-time Response Online Quizzes: A Cool Tool for Student Understanding and Engagement. Selected Oral presentation at the 66th Annual Meeting of the North American Colleges and Teachers of Agriculture. June 16-18, 2020. Virtual Conference.

Refereed Abstract: NACTA Journal. 64 (Supplement 1): 87.

Chen, D., S. Nair, **L. A. Wolfskill**, and R. Irani-Kermani. (2020). Experiential Projects in Agribusiness Marketing Education. Selected Oral presentation at the 66th Annual Meeting of the North American Colleges and Teachers of Agriculture. June 16-18, 2020. Virtual Conference.

Refereed Abstract: NACTA Journal. 64 (Supplement 1): 100.

Irani-Kermani, R., **L. A. Wolfskill**, S. Nair, and D. Chen. (2020). Personality Type and Student Performance in Agricultural Business Courses. Selected Oral presentation at the 66th Annual Meeting of the North American Colleges and Teachers of Agriculture. June 16-18, 2020. Virtual Conference.

Refereed Abstract: NACTA Journal. 64 (Supplement 1): 115.

Irani-Kermani, R., **L. A. Wolfskill**, S. Nair, and D. Chen. (2020). The Importance of Math Skills in Agricultural Finance Courses. Selected oral presentation at the Small Business Institute Annual Conference, New Orleans, LA, February 27-29, 2020.

Refereed Abstract: 2020 Proceedings of the Small Business Institute 44th Academic Conference:291.

Chen, D., R. Henriksen, **L. A. Wolfskill**, S. Nair, and R. Irani-Kermani. (2020). An Integrative Approach to Entrepreneurship Education: The Case of Froggy Wines. Small Business Institute Annual Conference, New Orleans, LA, February 27-29, 2020.

Refereed Abstract: 2020 Proceedings of the Small Business Institute 44th Academic Conference:279.

Wolfskill, L. A., S. Nair, D. Chen, and R. Iranikermani. (2019). *Do Socio-Economic Factors Impact Family Expenditures for Fruits and Vegetables?* Oral presentation at the Academy of Business Research Fall Conference, San Antonio, Texas, Oct 30-Nov 1. Awarded Best Paper in Session.

Wolfskill, L. A., S. Nair, D. Chen, and R. Iranikermani. (2019). *Loyalty Card and Coupon Influences on US Consumer Food Purchases.* Oral presentation at the Academy of Business Research Fall Conference, San Antonio, Texas, Oct 30-Nov 1. Awarded Best Paper in Session.

Wolfskill, L. A., D. Chen, R. Iranikermani, and S. Nair. (2019). *Evaluating the M in STEM: Math Anxiety as a Predictor of Quantitative Course Success.* Oral presentation at the 65th Annual Meeting of the North American Colleges and Teachers of Agriculture, Twin Falls, Idaho, June 18-21, 2019.

Refereed Abstract- NACTA Journal. 63(Supplement 1):41

Chen, D., S. Nair, **L. A. Wolfskill**, and R. Iranikermani. (2019). *Engaging Undergraduate Students in Research through a Quantitative Methods Class in Agriculture.* Oral presentation at the 65th Annual Meeting of the North American Colleges and Teachers of Agriculture, Twin Falls, Idaho, June 18-21, 2019.

Refereed Abstract- NACTA Journal. 63(Supplement 1):47

Chen, D., F. D. Mills, Jr., S. Nair and **L. A. Wolfskill**. (2018). *Integrating Experiential Learning into Agribusiness Entrepreneurship Education.* Oral presentation at the 64th Annual NACTA Conference, Ames, Iowa, Jun 12-15.

Refereed Abstract- NACTA Journal. 62(Supplement 1):6

Nair, Shyam S., Danhong Chen, **L. A. Wolfskill** and F. D. Mills, Jr. (2018). *An Innovative Project-Based Learning Approach to Engage Undergraduate Students in Research.* Oral presentation at the 64th Annual NACTA Conference, Ames, Iowa, Jun 12-15.

Refereed Abstract- NACTA Journal. 62(Supplement 1):8-9

Wolfskill, L. A., and J. Newbold. (2017). *Art Festival Participants' Motives and Satisfaction in Attendance: Attribute Ratings at a Major Art Festival.* Oral presentation at the Academy of Business Research Fall Conference, San Antonio, Texas, Nov 1-3.

Awarded Best Paper in the Conference (from 97 papers), and Best Paper in Session.

Wolfskill, L. A., F. D. Mills, Jr., S. Nair, D. Chen, and K. L. Powers. (2017). *Influence of Targeted Instruction Post-RAT on Individual and Team Performance in a Team-Based Learning Course*. Oral presentation at the 16th Annual TBLC Conference, Orlando, Florida, Mar 2-4.

Refereed Abstract: <http://www.teambasedlearning.org/2017-abstracts-oral-round-table-presentations/>

Mills, F. D., Jr., K. L. Powers, **L. A. Wolfskill,** S. Nair, and D. Chen. (2017). *Does Team Cohesiveness Impact Student Performance in a Team-Based Learning Setting?* Oral presentation at the 16th Annual TBLC Conference, Orlando, Florida, Mar 2-4.

Refereed Abstract: <http://www.teambasedlearning.org/2017-abstracts-oral-round-table-presentations/>

Wolfskill, L. A., S. Nair, D. Chen, F. D. Mills Jr., and K. Powers. (2017). *Employer Expectations of a Career Fair Designed for Students in the Agricultural Sciences*. Oral presentation at the 63rd Annual Meeting of the North American Colleges and Teachers of Agriculture, West Lafayette, IN, June 28-July 1, 2017.

Nair, S., **L.A. Wolfskill,** D. Chen, F.D. Mills Jr., and K. Powers. (2017). *A Career Fair Tailored for Students in the Agricultural Sciences- Is It Working?* Oral presentation at the 63rd Annual Meeting of the North American Colleges and Teachers of Agriculture, West Lafayette, IN, June 28-July 1, 2017.

Mills, F. D. Jr., S. Nair, D. Chen, and **L.A. Wolfskill.** (2017). *Team-Based Learning, Friendship, Satisfaction, and Student Retention*. Oral presentation at the 63rd Annual Meeting of the North American Colleges and Teachers of Agriculture, West Lafayette, IN, June 28-July 1, 2017.

Chen, D., F. D. Mills Jr., S. Nair, and **L.A. Wolfskill.** (2017). *Attitudes and Effectiveness as Measures of Student Satisfaction with Team-Based Learning*. Oral presentation at the 63rd Annual Meeting of the North American Colleges and Teachers of Agriculture, West Lafayette, IN, June 28-July 1, 2017.

Chen, D., S. Nair, F. D. Mills Jr., and **L.A. Wolfskill.** (2017). *Consumption of Fruit and Vegetable, Soda, Juice and Tea, and Fast Food among SNAP Participants in Southeastern Pennsylvania*. Oral presentation at the IFAMA World Conference in Miami, Florida, USA, June 18-21, 2017.

Mills Jr., F.D., Jr., **L. A. Wolfskill,** S. Nair, and J. Robinson. (2016, June). *A Pre-Post Perspective on Individual and Team Scores in a Team-Based Learning Course*. Oral presentation at the 62nd Annual Meeting of the North American Colleges and Teachers of Agriculture, Honolulu, HI.

Nair, S., Mills Jr., F. D., **L. A. Wolfskill,** and J. Robinson. (2016, June). *Team Cohesiveness and Its Influence on Student Performance in Team-Based Learning*. Oral presentation at the 62nd Annual Meeting of the North American Colleges and Teachers of Agriculture, Honolulu, HI.

Wolfskill, L. A., S. Nair, and F.D. Mills. (2016, March). *Does Team-Based Learning Influence Grade Distribution?* Oral presentation at the 2016 Team-Based Learning Collaborative Conference, Albuquerque, NM.

Wolfskill, L. A., S. Nair, and F.D. Mills. (2016, March). *Grade Inflation in Team-Based Learning: Must it be a Statistical Artifact?* Oral presentation at the 2016 Team-Based Learning Collaborative Conference, Albuquerque, NM.

Barnes, K., Franken, J., **L. A. Wolfskill**, S. Nair, F. D. Mills Jr., and Ullrich, D. (2016, February). *White-tailed Deer Semen Auction Data: A Hedonic Analysis*. Oral presentation at the SAEA annual meetings, San Antonio, TX.

Wolfskill, L. A., Whitten, B.D., Ferrell, K.W., S. Nair, and F. D. Mills, Jr. (2015, June). *Describing Students in a Team-Based Learning Context*. Oral presentation at the 2015 North American Colleges and Teachers of Agriculture Annual Conference, Athens, GA.

Ferrell, K.W., S. Nair, **L. A. Wolfskill**, Whitten, B.D., and F. D. Mills, Jr. (2015, March). Influence of assessment criteria on peer evaluation grade in undergraduate Team-Based Learning classrooms. Selected paper presented at the 2015 Team Based Learning Collaborative Conference, St. Petersburg, FL.

Wolfskill, L. A., F. D. Mills Jr., and Mann Jr., J. T. (2014, June). *Infusing learning into a campus recruiting event*. Oral presentation at the 2014 North American Colleges and Teachers of Agriculture Annual Conference, Bozeman, MT.

Santiago, M. L., F. D. Mills Jr., and **L. A. Wolfskill** (2013, June). *A strategic planning process to increase student engagement*. Oral presentation at the 2013 Association of North American Colleges and Teachers of Agriculture Annual Conference, Blacksburg, VA.

Wolfskill, L. A., and Roucan-Kane, M. (2012, June). *Learning about futures markets through a classroom experiment*. Oral presentation at the Association of North American Colleges and Teachers of Agriculture Annual Conference, River Falls, WI.

Wolfskill, L. A., and Roucan-Kane, M. (2012, March). *Evaluating corporate management training: DuPont profitability analysis*. Oral presentation at the Academic and Business Research Institute Conference, San Antonio, TX.

Wolfskill, L. A., Roucan-Kane, M., and Santiago, M. L. (2012, March). *Funding models for distance education in Texas public institutions*. Oral presentation at the Academic and Business Research Institute Conference, San Antonio, TX.

Roucan-Kane, M. and **L. A. Wolfskill** (2012, June). *Trying something new: flexible grading*. Oral presentation at the Clute Conference in Rome, Italy, June 6-8, 2012.

- Roucan-Kane, M. and **L. A. Wolfskill** (2012, June). *Using debates in three agricultural policy classes*. Oral presentation at the Clute Conference in Rome, Italy, June 6-8, 2012. Best Paper in Conference Session award..
- Roucan-Kane, M., **L. A. Wolfskill**, and Mills, F.D. (2012, June). *Shadowing a manager: a project in a food and agribusiness management class*. Oral presentation at the Clute Conference in Rome, Italy, June 6-8, 2012.
- Roucan-Kane, M., **L. A. Wolfskill**, and Santiago, M. L. (2012, April). *Making the leap with Millennial students: Flexible grading*. Oral presentation at the Intellectbase International Consortium Academic Conference on Intellectual Perspectives and Multi-Disciplinary Foundations, San Antonio, TX.
- Roucan-Kane, M., **L. A. Wolfskill** (2012, April). *Differences of perception in barriers to adoption of organic production between producers types*. Oral presentation at the Intellectbase International Consortium Academic Conference on Intellectual Perspectives and Multi-Disciplinary Foundations, San Antonio, TX.
- Page, C., Krysher, S., **L. A. Wolfskill**, Pavelock, D., Ullrich, D. R., and Lau, M. H. (2012, May). *Does estimated family financial contribution correlate with SAT/ACT scores of Texas FFA scholarship recipients?* Oral presentation at the 2012 American Association for Agricultural Education Conference, Asheville, NC.
- Roucan-Kane, M., F. D. Mills Jr., and **L. A. Wolfskill** (2012, April). *Giving panache to your classes: The use of documentaries, videos, and video-clips*. Oral presentation at the Intellectbase International Consortium Academic Conference on Intellectual Perspectives and Multi-Disciplinary Foundations, San Antonio, TX.
- Quintanilla, B., Téllez, J., and **L. A. Wolfskill** (2012, March). *Short term moving memory in the foreign exchange market*. Oral presentation at the Academic and Business Research Institute Conference, San Antonio, TX.
- Santiago, M. L, Lau, M. and **L. A. Wolfskill** (2011, July) *Identifying student perceptions on agribusiness knowledge and skills*. Oral presentation at the Annual Conference of the Agricultural and Applied Economics Association, Pittsburgh, PA.
- Lau, M., Higgins, L., Santiago, M.L., **L. A. Wolfskill**, and Roucan-Kane, M. (2011, June). *Student-driven learning objectives in advanced agribusiness courses*. Oral presentation at the Western Education/Extension and Research Activities Committee on Agribusiness Conference, Las Vegas, NV.
- Roucan-Kane, M., Lau, M., Mullins-Santiago, M., and **L. A. Wolfskill** (2011, June). *Consumer preferences for locally grown grass-fed beef*. Oral presentation at the International Food and Agribusiness Marketing Association Annual Conference, Frankfurt, Germany.

- Wolfskill, L. A.**, and Quintanilla, B. (2011, June). *Finanzas para Chavos: Teaching financial education to Mexican teens using a game approach*. Oral presentation at the annual conference of the Association of North American Colleges and Teachers of Agriculture, Edmonton, AB, Canada, June 13-17, 2011.
- Quintanilla, B., Téllez, J., and **L. A. Wolfskill** (2011, May). *The predominant role of technical analysis in foreign exchange markets*. Oral presentation at the Global Conference on Business and Finance, San José, Costa Rica.
Best Paper in Conference Session award.
- Roucan-Kane, M., Lau, M. H., Alexander, C., Mullins Santiago, M. L., **L. A. Wolfskill**, and Gray, A. (2011, March). *Segmenting large agricultural producers based on buying behavior*. Paper presented at the Clute Conference, New Orleans, LA.
- Roucan-Kane, M., Lau, M. H., Alexander, C., Mullins Santiago, M. L., **L. A. Wolfskill**, and Gray, A. (2011, March). *Offering value in multiple market segments: From expendable to capital products*. Paper presented at the Clute Conference, New Orleans, LA.
Best Paper in Conference Session award.
- Roucan-Kane, M., Gray, A., Lau, M., Mullins Santiago, M. L., and **L. A. Wolfskill** (2011, January). *Evaluation of an educational program teaching the DuPont profitability analysis model*. Paper presented at the Global Conference on Business and Finance, Las Vegas, NV.
Best Paper in Conference Session award.
- Wolfskill, L. A.**, Quintanilla, B., and Téllez, J. (2011, January). *Testing the Mexican banking safety net for risk-shifting*. Paper presented at the Global Conference on Business and Finance, Las Vegas, NV.
Best Paper in Conference Session award.
- Wolfskill, L. A.**, Bramson, L., and Lau, M. H. (2009, May). *Determining factors related to payment delay prediction for widespread natural disaster insurance claims*. Paper presented at the Global Conference on Business and Finance, San José, Costa Rica.
Best Paper in Conference Session award.
- Hanagriff, R. D., Beverly, M. M., **L. A. Wolfskill**, and Boyles, B. S. (2006, January). *Assessment of the Texas Agricultural Finance Authority's rural economic development programs*. Paper presented at the Applied Business Research Conference, Orlando, FL.
- Hanagriff, R. D., Beverly, M. M., **L. A. Wolfskill**, and Boyles, B. S. (2005, December). *Assessment of the Texas Agricultural Finance Authority's rural economic development programs*. Paper presented at The Economics and International Business Research Conference, Miami, FL.

Poster Presentations

Wolfskill, L. A., R. Iranikermani, S. Nair, D. Chen and F.D. Mills, Jr. (2022). Students' perceptions on what makes a great student. Selected Poster presentation at the 68th Annual Meeting of the North American Colleges and Teachers of Agriculture, Virtual Conference, June 20-23, 2022.

Refereed Abstract: *NACTA Journal*, 66 (Supplement 1): 156.

Agboola, P. T. and **L. A. Wolfskill** (2022). Food Insecurity Determinants amidst the COVID-19 Pandemic: An Insight from Huntsville, Texas. Poster presentation at the 54th Annual Meeting of the Southern Agricultural Economics Association, New Orleans, LA, February 12-15, 2022.

Chen, D., S. Nair, **L. A. Wolfskill**, and R. Iranikermani (2021). Hybrid Teaching Strategies During the COVID-19 Pandemic. Selected Poster presentation at the 67th Annual Meeting of the North American Colleges and Teachers of Agriculture, Virtual Conference, June 21-24, 2021.

Refereed Abstract: *NACTA Journal*, 65 (Supplement 1): 79.

Iranikermani, R., **L.A. Wolfskill**, S. Nair, and D. Chen. (2019, June). *Factors Affecting Student Performance in Agricultural Finance Courses*. Poster presentation at the 65th Annual Meeting of the North American Colleges and Teachers of Agriculture, Twin Falls, Idaho. Refereed Abstract- *NACTA Journal*. 63(Supplement 1):70

Chen, D., F.D. Mills Jr., S. Nair, and **L.A. Wolfskill**. (2018, March). *A Structural Equation Model of Student Satisfaction with Team-Based Learning: An Analysis of the TBL-SAI*. Selected poster presentation at the 17th Annual Team-Based Learning Collaborative Conference, San Diego, California.

Nair, S., F.D. Mills, Jr., **L.A. Wolfskill**, and D. Chen. (2017, February). *Agricultural Land Use Trends and Drivers in the Northern and Southern High Plains of Texas*. Poster presentation at the 2017 Southern Agricultural Economics Association Annual Meeting, Mobile, Alabama.

McKnight, B., S. Nair, **L. A. Wolfskill**, and F. D. Mills Jr. (2017, January). *Optimal Crop Choice and Water Allocation in Texas High Plains*. Poster presentation at the 2017 Beltwide Cotton Conferences Proceedings, Cotton Economics and Marketing Conference, Dallas, Texas.

Nair, S., F. D. Mills Jr., and **L. A. Wolfskill** (2017, January). *Agricultural Land Use Change in the US Cotton Belt*. Poster presentation at the 2017 Beltwide Cotton Conferences Proceedings, Cotton Economics and Marketing Conference, Dallas, Texas.

Mills Jr., F.D., **L. A. Wolfskill**, S. Nair and Robinson, J. (2016, June). *A Pre-Post Perspective on Individual and Team Scores in a Team-Based Learning Course* Selected poster presentation

at the 62nd Annual Meeting of the North American Colleges and Teachers of Agriculture, Honolulu, HI.

Wolfskill, L. A., S. Nair, and F. D. Mills, Jr. (2016, June). *Innovative Use of GoogleDocs™ to Engage High School and University Students in Experiential Learning using a Simulation Game*. Selected poster presentation at the 62nd Annual Meeting of the North American Colleges and Teachers of Agriculture, Honolulu, HI.

Mills Jr., F.D., S. Nair, and **L. A. Wolfskill** (2016, March). *Group tests and the tragedy of the commons*. Selected poster presentation at the 2016 Team-Based Learning Collaborative Conference, Albuquerque, NM.

Nair, S. **L. A. Wolfskill**, Burton, C., Reck, K., and Weyand, K. (2016, January). *Crop yield and profitability trends in Texas South Plains*. Selected poster presentation at the 2016 Beltwide Cotton Conference. New Orleans, LA.

Nair, S. **L. A. Wolfskill**, Smith, A., and Strnadel, B. (2016, January). *Comparison of productivity and profitability trends of major crops in Panhandle District of Texas*. Selected poster presentation at the 2016 Beltwide Cotton Conference. New Orleans, LA.

Whitten, B.D., **L. A. Wolfskill**, Ferrell, K.W., S. Nair, and F. D. Mills Jr. (2015, March). *Preliminary measurement of student receptivity to Team-Based Learning in an undergraduate agricultural business program*. Poster presentation at the 2015 Team Based Learning Collaborative Conference, St. Petersburg, FL

Ferrell, K.W., S. Nair, **L. A. Wolfskill**, Whitten, B.D., and F. D. Mills Jr. (2015, March). *Influence of assessment criteria on peer evaluation grade in undergraduate Team-Based Learning classrooms*. Poster presentation at the 2015 Team Based Learning Collaborative Conference, St. Petersburg, FL.

Wolfskill, L. A., and Eiland, H. (2014, June). *Factors affecting students' choices to attend university career fairs*. Poster presentation at the 2014 North American Colleges and Teachers of Agriculture Annual Conference, Bozeman, MT.

Wolfskill, L. A., Roucan-Kane, M. and Cooper, J. (2013, June). *Increasing students' attendance at career fairs*. Poster presentation at the 2013 Association of North American Colleges and Teachers of Agriculture Annual Conference, Blacksburg, VA.

Cooper, J., Roucan-Kane, M., and **L. A. Wolfskill** (2013, June). *The welcome to class speech: The do's and don'ts according to university students*. Poster presentation at the 2013 Association of North American Colleges and Teachers of Agriculture Annual Conference, Blacksburg, VA.

Roucan-Kane, M., **L. A. Wolfskill**, and Cooper, J. (2013, June). *A day in the life: A shadowing day project*. Poster presentation at the 2013 Association of North American Colleges and Teachers of Agriculture Annual Conference, Blacksburg, VA.

Wolfskill, L. A., and Wingenbach, G. (2012a, June). *Influence of faculty earned degrees on agribusiness curriculum content*. Poster presentation at the Association of North American Colleges and Teachers of Agriculture Annual Conference, River Falls, WI.

Wolfskill, L. A., and Wingenbach, G. (2012b, June). *The role of industry advisory councils in forming agribusiness curricula*. Poster presentation at the Association of North American Colleges and Teachers of Agriculture Annual Conference, River Falls, WI.

Page, C., Krysher, S., **L. A. Wolfskill,** Pavelock, D., Ullrich, D. R., and Lau, M. H. (2012, May). *Correlation of SAT/ACT scores and estimated family financial contribution of Texas FFA Scholarship Recipients*. Poster presentation at the Association of North American Colleges and Teachers of Agriculture Annual Conference, River Falls, WI.

Mullins Santiago, M. L., Lau, M., **L. A. Wolfskill,** and Roucan-Kane, M. (2011, February). *Leveraging Web 2.0 programs to increase academic retention*. Poster presentation at the 61st Annual Conference of the Southern Region of the American Association for Agricultural Education, Corpus Christi, TX.

Mullins, M., Lau, M. and **L. A. Wolfskill** (2010, June). *Knowledge and skill perceptions for careers in agriculture and agribusiness*. Poster presentation at the annual conference of the Association of North American Colleges and Teachers of Agriculture, State College, PA.

Wolfskill, L. A., and Murphrey, T. P. (2009, May). *Decision Science in International Agricultural Extension*. Poster presentation at the annual conference of the Association for International Agricultural and Extension Education, San Juan, Puerto Rico.

Hamilton, P. C., **L. A. Wolfskill,** Ullrich, D. R., Kelley S.F., and Clark, R. (2007, May). *Creating international university exchange: Linking to the future!* Poster presentation at the annual conference of the Association for International Agriculture and Extension Education, Polson, MT.

Wolfskill, L. A., and Wingenbach, G. (2007, May). *Experiential education across borders: Perceived barriers to participation*. Poster presentation at the annual meeting of the Association for International Agricultural and Extension Education, Polson, MT.

O'Rourke, P., Hamilton, P. C., and **L. A. Wolfskill** (2006, October). *The ProStar® Fertilizer Management Simulation*. Poster presentation at the Leadership Summit to Effect Change in Teaching and Learning, National Academy of Sciences, Washington, DC.

Hamilton, P. C., **L. A. Wolfskill,** Ullrich, D. R., Kelley, S. F., and Clark, R. (2006, May). *Creating international exchange opportunities to undergraduate and graduate agricultural programs*. Poster presentation at the annual meeting of the Association for International Agricultural and Extension Education, Polson, MT.

Hamilton, P. C., O'Rourke, P., and **L. A. Wolfskill** (2006, July). *ProStar®: A Retail Fertilizer Management Simulation*. Poster presentation at the annual meeting of the American Agricultural Economics Association, Long Beach, CA.

Undergraduate Research Oral Presentations:

Jones, B., D. Jackson, A. Johnson, **L.A. Wolfskill**, T. Pannkuk, and S. Nair. (2016). Cost of Overwatering: Analysis of Water Use in Huntsville. Oral presentation at the 3rd Annual The Woodlands Center Research Symposium, The Woodlands, TX, April 9, 2016.

Strnadel, B., A. Smith, S. Nair, and **L.A. Wolfskill**. (2016). Does Productivity Translate to Profitability? The Case of the Texas Northern High Plains. Oral presentation at the 3rd Annual The Woodlands Center Research Symposium, The Woodlands, TX, April 9, 2016.

Undergraduate Research Poster Presentations:

Bonin, A., T. Oyeleke, B. Piersol, J. Pike, J. Slankard, D. Chen, R. Irani-Kermani, **L.A. Wolfskill**, and S. Nair. (2019). Factors Associated with Late Fees on Personal Loans for Peer-to-Peer Lending. Poster presented at the 9th Annual Agricultural Consortium of Texas Research Symposium, Texas A&M University, College Station, Texas, April 4, 2019.

Won 2nd place in the 2019 ACT Undergraduate poster competition

Abstract: *Proceedings of the 9th Annual Agricultural Consortium of Texas Research Symposium. Page 16.*

Coogler, S., M. Joiner, T. Newsome, R. Hargraves, H. Curry, W. Williams, D. Chen, S. Nair, R. Irani-Kermani, and **L.A. Wolfskill**. (2019). Relationship between Adult Obesity Rate and Access to Recreation and Fitness Facilities. Poster presentation at the 12th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 27, 2019.

Depine, M., A. Ramos, B. Nichols, C. Krus, L. Pollock, R. Irani-Kermani, S. Nair, D. Chen, and **L.A. Wolfskill**. (2019). Factors Affecting Interest Rate offered on Peer-to-Peer Personal Loans. Poster presented at the 9th Annual Agricultural Consortium of Texas Research Symposium, Texas A&M University, College Station, Texas, April 4, 2019.

Abstract: *Proceedings of the 9th Annual Agricultural Consortium of Texas Research Symposium: 18.*

Doucet, A., E. Powell, J. Soza, K. Enloe, K. Jahn, **L.A. Wolfskill**, S. Nair, D. Chen, and R. Irani-Kermani. (2019). Influence of Food Store Proximity on Obesity Rate of Adults. Poster presentation at the 12th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 27, 2019.

Mull, M., C. Wenzel, I. Romero, H. Tupa, S. Runge, W. Denson, R. Irani-Kermani, S. Nair, D. Chen, and **L.A. Wolfskill**. (2019). Association of Adult Obesity Rates and Access to

Restaurants. Poster presentation at the 12th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 27, 2019.

Fleming, A., T. Morgan, B. Slovak, K. Morgenroth, C. Henderson, **L.A. Wolfskill**, S. Nair, R. Irani-Kermani, and D. Chen. (2019). Does Food Assistance Program (SNAP) Benefit Availability Influence the Perceived Adult Food Insecurity? Poster presentation at the 12th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 27, 2019.

Anderson, M., C. Cavanaugh, M. Costlow, K. Gaertner, J. Miller, R. Irani-Kermani, S. Nair, **L.A. Wolfskill**, and D. Chen. (2019). School Food Assistance Program and Food Insecurity among Children. Poster presentation at the 12th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 27, 2019.

Wesneski, C., A. Bailey, J. Lawhorn, T. Minx, C. Boring,, D. Chen, S. Nair, **L.A. Wolfskill**, and R. Irani-Kermani. (2019). Food Assistance Program and Food Insecurity among Adults. Poster presentation at the 12th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 27, 2019.

Armatta, S., R. Trueblood, J. Bell, S. Murray, K. Sharp, D. Chen, S. Nair, **L.A. Wolfskill**, and F.D. Mills. (2018). Influence of Coupons on Consumer Behavior. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research.

Barham, B., M. Roten, B. Creighton, T. Dozier, T. Reeves, D. Chen, S. Nair, F.D. Mills, and **L.A. Wolfskill**. (2018). Analysis of Payment Options for Home Food Purchases. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research.

Duval, M., D. Williams, S. Bermudez, T. Richardson, T. Moriarty, D. Chen, S. Nair, F.D. Mills, and **L.A. Wolfskill**. (2018). Location Choices of Food Purchases. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research.

Michalak, D., A. Rojas, M. Menke, R. Johnson, P. Kempfer, D. Chen, S. Nair, and **L.A. Wolfskill**. (2018). The Impact of Socio-Economic Factors on Family Expenditures for Fruits and Vegetables. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research.

Worley, L., C. Callan, J. Cannon, M. Gomez, G. Piercey, **L.A. Wolfskill**, S. Nair, and F.D. Mills Jr. (2018). Factors Influencing Employer Satisfaction of an ASET/STEM Career Fair. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research

Gamangasso, C., B. Conn, M. Viggers, J. Solis, S. Reed, D. Chen, S. Nair, and **L.A. Wolfskill**. (2018). Effect of Physical Exercise on Depression/Anxiety Disorder. Poster presentation at

the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research

Sivec, A., B. Boehm, B. Franz, M. Haden, S. Exner, D. Chen, S. Nair, **L.A. Wolfskill**, and F.D. Mills Jr. (2018). Influence of Demographic Factors on the Expenditure on Alcoholic and Non-Alcoholic Beverages. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research

Kearney, A., A. Sebesta, C. Holder, C. Serres, C. Owens, D. Chen, S. Nair, **L.A. Wolfskill**, and F.D. Mills Jr. (2018). Effect of Using Menu Calorie Information on Body Mass Index. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research

Harrell, D., B. Bunner, G. Hughes, M. Markette, D. Pavelock, S. Nair, and **L.A. Wolfskill**. (2018). Comparison of Students' Performance in Two Agricultural Teacher Certification Tests. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research

Stasney, A., C. Mayfield, K. Wolf, M. Keeling, P. Liscano, D. Chen, S. Nair, **L.A. Wolfskill**, and F.D. Mills Jr. (2018). The Association of Smoking with General Health. Poster presentation at the 11th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 28, 2018. Undergraduate Research

Lara, A., J. Niland, J. DeVautour, **L. A. Wolfskill**, S. Nair, F. D. Mills, Jr. and K. Powers. (2017). What Do Employers Want? Analysis of an ASET/STEM Career Fair from the Employers' Perspective. Poster presentation at the 7th Annual Agricultural Consortium of Texas Research Symposium, Sam Houston State University, Huntsville, Texas, Apr 13; Poster presentation at the 10th Annual SHSU Undergraduate Research Symposium, Apr 29. Abstract- Proceedings of the 10th Annual SHSU Undergraduate Research Symposium. Page 49. Abstract- Proceedings of the 7th Annual Agricultural Consortium of Texas Research Symposium. Page 15.

McKnight, B., S. Nair, **L. A. Wolfskill** and F. D. Mills, Jr. (2017). Optimal Crop Combination for Profit Maximization in Texas High Plains. Poster presentation at the 7th Annual Agricultural Consortium of Texas Research Symposium, Sam Houston State University, Huntsville, Texas, Apr 13. **First Place Poster**

Abstract- Proceedings of the 7th Annual Agricultural Consortium of Texas Research Symposium. Page 19.

Breckon, K., A. Page, K. Dollery, S. Nair, **L. A. Wolfskill** and F. D. Mills, Jr. (2017). Determinants of Demand for Wine by Canadian Customers. Poster presentation at the 7th Annual Agricultural Consortium of Texas Research Symposium, Sam Houston State University, Huntsville, Texas, Apr 13.

Abstract- Proceedings of the 7th Annual Agricultural Consortium of Texas Research Symposium. Page 2.

Chapman, E., L. Rogers, A. Kopchak, K. R. Barnes, S. Nair, F. D. Mills, Jr. and **L. A. Wolfskill**. (2017). A Hedonic Analysis of White-Tailed Deer Semen Auction Data Accounting for Inflation. Poster presentation at the 7th Annual Agricultural Consortium of Texas Research Symposium, Sam Houston State University, Huntsville, Texas, Apr 13.

Abstract- Proceedings of the 7th Annual Agricultural Consortium of Texas Research Symposium. Page 10.

Foltyn, B., K. Graham, M. Bateman, F. D. Mills, Jr., S. Nair, and **L. A. Wolfskill**. (2017). Agricultural Land Use Change in the Southwest US Peanut Producing Region. Poster presentation at the 7th Annual Agricultural Consortium of Texas Research Symposium, Sam Houston State University, Huntsville, Texas, Apr 13.

Abstract- Proceedings of the 7th Annual Agricultural Consortium of Texas Research Symposium. Page 12.

Wallin Jr., D., E. Manley, E. Pezzarossi, S. Nair, F. D. Mills, Jr. and **L. A. Wolfskill**. (2017). Seasonality and other Drivers of Wine Demand for Canadian Customers. Poster presentation at the 7th Annual Agricultural Consortium of Texas Research Symposium, Sam Houston State University, Huntsville, Texas, April 13, 2017.

Abstract- Proceedings of the 7th Annual Agricultural Consortium of Texas Research Symposium. Page 23.

McKnight, B., S. Nair, **L.A. Wolfskill**, and F. D. Mills Jr. (2017). Crop and Water Allocation for Profit Maximization in Texas High Plains. Poster presentation at the 10th Annual Undergraduate Research Symposium, Sam Houston State University, Huntsville, Texas, April 29, 2017.

Abstract- Proceedings of the 10th SHSU Annual Undergraduate Research Symposium. Page 51.

Massey, J., S. Mahaffey, S. Cartwright, **L. A. Wolfskill**, S. Nair, F. D. Mills, Jr. and K. Powers. (2017). Students' Perspective on ASET/STEM Career Fair at Sam Houston State University. Poster presentation at the 7th Annual Agricultural Consortium of Texas Research Symposium, Sam Houston State University, Huntsville, Texas, Apr 13.

Abstract- Proceedings of the 7th Annual Agricultural Consortium of Texas Research Symposium. Page 17.

Robinson, J., F. D. Mills Jr., **L. A. Wolfskill**, and S. Nair. (2016). The Effects of Team Instruction on Scores in a Team-Based Learning Course. Poster presentation at the SHSU Undergraduate Research Symposium, April 23, 2016.

Barnes, K., F. Mills, Jr., S. Nair, **L.A. Wolfskill**, J. Franken, and D. Ulrich. (2016). What's the Point (Worth): A Hedonic Analysis of Whitetail Semen Auction Data. Poster presentation at the 6th Annual Agricultural Consortium of Texas Research Symposium, Stephenville, TX, March 31, 2016. Won first place in the poster competition

- Strnadel, B., A. Smith, S. Nair, and **L.A. Wolfskill**. (2016). Changes in Recommended Planting Dates and its Impact on Peanut Quality Attributes. Poster presentation at the 6th Annual Agricultural Consortium of Texas Research Symposium, Stephenville, TX, March 31, 2016.
- Jones, B., D. Jackson, A. Johnson, **L.A. Wolfskill**, T. Pannkuk, and S. Nair. (2016). Cost of Overwatering: Analysis of Water Use in Huntsville. Poster presentation at the 6th Annual Agricultural Consortium of Texas Research Symposium, Stephenville, TX, March 31, 2016.
- Burton, C., K. Reck, K. Weyand, S. Nair, and **L. A. Wolfskill**. (2016). Historical Productivity Increase of Major Crops in the Southern High Plains of Texas. Poster presentation at the 6th Annual Agricultural Consortium of Texas Research Symposium, Stephenville, TX, March 31, 2016. Abstract accepted for the 3rd Annual The Woodlands Center Research Symposium.

Research and Grant Activities:

Funded - External

- Irani-Kermani, R., S. Nair, D. Chen, and **L. A. Wolfskill** (2022). *Enhancing Present and Future Texas Farmers` Digital Marketing Capabilities by Building Capacity for Research, Education, and Outreach*. USDA National Institute of Food and Agriculture. \$149,801, Approved Fall 2021 for 2022-2024. Funded.
- Mills Jr., F.D., Bender, H.S., McCubbins, A., S. Nair, **L. A. Wolfskill**, and Orgler, L.L. *Team-Based Learning™ (TBL)- A Standard for Optimal Development of the “Flipped Classroom.”* (2015). Submitted to APLU Board on Agriculture, Academic Programs Section Innovative Teaching Award by Sam Houston State University in cooperation with Iowa State University. Awarded \$2000.
- Wolfskill, L. A.**, Ullrich, D. R., and Yildiz, F. (2013-14). *Contract for energy audit of military facility (pilot program)*. TXARNG Facility Energy Auditing Program. Texas Military Forces (TXMF) CFMO401-4-1298. \$3,793 from contract, plus \$10,616 of new equipment.
- Wolfskill, L. A.**, Lau, M., and Santiago, M. *Increasing direct marketing potential for socially disadvantaged producers through business planning*. USDA-AMS Federal-State Marketing Improvement Program Grant (2011-2014). \$75,284. (Note: I was not lead on this grant until after we got it and Drs. Lau and Santiago both left the university, leaving me to complete it alone.)

Funded - Institutional

- Bedore, J. and **L. A. Wolfskill** (2021). Developing Math Skills in Equine Science Students Through Using Relevant Business Applications. SHSU STEM Center. Awarded \$2000.
- Temitope, P. A., D. Chen, **L. A. Wolfskill**, and S. Nair (2021). Understanding Factors Contributing to Household Food Insecurity and Poverty Dynamics in Gert Sibande District Mpumalanga Province of South Africa. Agricultural Development Research Grant, School of Agricultural Sciences, SHSU. Awarded \$750 in Fall 2020 for 2021.

Wolfskill, L. A. (PI) (2019). Open Educational Resources Course Redesign Grant. PACE and the Association of American Colleges and Universities Reimagining the First Year Project. \$750, funded for 2019.

Wolfskill, L. A., S. Nair, D. Chen, and Irani-Kermani, R. (2018). *Undergraduate Research Team Projects as Active Learning for Developing an Enhanced Curriculum*. Professional and Academic Center for Excellence. \$8,920, funded.

Submitted, External (Pending)

Nair, S., M. Hainline, R. Martinez, K. Hopkins, M. Anderson, P. Urso, N. Kidane, J. Sanders, N. Krueger, B. Behnke, and B. Burroughs. (2022). *Pathway to Creating Next Generation of Agricultural Professionals and Policy Makers with Diversity, Equity, and Inclusion*. \$10,000,000. USDA NIFA NEXTGEN Program. Submitted 2022 for 2023-2028.

[Note: **L.A. Wolfskill**, M. Victoria, D. Chen, K. Stutts, D. Ullrich, and R. Iranikermani are serving as Key Senior Personnel in this proposal playing significant roles but were not included as Co-PIs in the proposal because our Office of Research wanted to limit the number of SHSU Co-PIs to five].

Nair, S. (PD), Urso, P. (Co-PD), Anderson, M. (Co-PD), Hopkins, K. (Co-PD), Chen, D (Co-PD), and **L. A. Wolfskill** (Mentor). *Research Experience for Undergraduate Students using Multidisciplinary Teams*. USDA NIFA (REEU). \$749,671. Submitted 2022 for 2022-2027. Co-PI's were limited to five; remainder are Key Personnel.

Chen, D. (PD), El Rahi Abed el Sater, B. (Co-PD), and (**L.A. Wolfskill**, T. Lopez, M. Hainline, B. Boutros, R. Irani-Kermani, and S. Nair, Mentors). *Nurturing Researchers and Educators of Smart Food Consumption*. USDA NIFA (REEU). \$451,963. Submitted 2022, Recommended for award 2023-2026.

Not Funded

Wolfskill, L. A., and Roucan Kane, M. *Building Successful Farmers' Markets - Farmers' and Organizers' Perspectives* (SHSU Internal Grant Submitted 2011 for 2012 disbursal). \$4,636, not funded.

Lau, M., Ullrich, D.R., Mullins, M., **L. A. Wolfskill**, Stutts, K.J., and Beverly, M.M. (2009). *Webinar Education to Prevent Feral Hog Damage*. Texas Department of Agriculture. \$101,380, not funded.

Service

Advisor, Sam Houston State University Agribusiness Club 2005-2007, 2014-Present

Advisor, Sam Houston State University Minorities in Agriculture, Natural Resources, and Related Sciences Club (MANRRS) 2006-2007, 2012-2021

Coordinator , Texas FFA State and Area Career Development Events Farm Business Management Competition	2006-Present
Chair , Department Ag Development Account Committee	2018-Present
Member , Department Schedule Development Committee.	2018-Present
Member , Department Academic Distinction Committee.	2018-Present
Faculty Representative , Ag Alumni Board	2018-Present
Member , Department FES/Merit Committee.	2018-2020, 2022 to Present
Member , University Unmanned Aircraft (drone) Committee	2020-Present
Member , University Academic Integrity Committee	2022-Present
Co-coordinator , Texas FFA State and Area Career Development Events Individual Sales Competition	2006-Present
Member , NACTA Journal Editorial Board	2011-2021
Member , NACTA Membership and PR Committee	2020-2022
Coordinator , Agricultural Sciences Career Fair	2009-2020
Member , University Core Curriculum Assessment Committee.	2017-2020
Member , University Career Services Advisory Board	2011-2019
Chair , NACTA Finance Action Step committee	2017-2019
Faculty Mentor , University Pathfinders Program	2015-2019
Advisor , Sam Houston State University Avenue L Crew student organization	2009-2018
Member , University Credit by Exam Committee.	2012-2015
Faculty Representative for College of Sciences – Search Committee IT@Sam Director of Client Services position hiring	2012
Chair , NACTA Journal DOI Ad Hoc Working Group	2011-2012
Member , Agribusiness Faculty Search Committee	2006-2009, 2011, 2013, 2015, 2016, 2018
Member , Texas A&M-Commerce College of Agriculture Program Review	2022
Member , Ag Engineering Technology Faculty Search Committee	2022
Member , Plant and Soil Science Faculty Search Committee	2022
Judge , Texas State FFA Agricultural Sales Contest	2005-2007

Honors and Awards

- ◆ NACTA Teaching Award of Merit
- ◆ Gamma Sigma Delta Agricultural Honor Society
- ◆ Beta Gamma Sigma International Business Honor Society

- ◆ Phi Kappa Phi Honor Society
- ◆ Conference Outstanding Research Award: *Art Festival Participants' Motives and Satisfaction in Attendance: Attribute Ratings at a Major Art Festival*. Academy of Business Research Fall Conference, San Antonio, Texas, Nov 2017.
- ◆ Conference Outstanding Research Award: *The predominant role of technical analysis in foreign exchange markets*. Global Conference on Business and Finance, San José, Costa Rica, May 2011.
- ◆ Conference Outstanding Research Award: *Testing the Mexican banking safety net for risk-shifting*. Global Conference on Business and Finance, San José, Costa Rica, January 2011.
- ◆ Best in Conference Session Presentation: *Art Festival Participants' Motives and Satisfaction in Attendance: Attribute Ratings at a Major Art Festival*. Academy of Business Research Fall Conference, San Antonio, Texas, Nov 2017.
- ◆ Best in Conference Session Presentation: *The predominant role of technical analysis in foreign exchange markets*. Global Conference on Business and Finance, San José, Costa Rica, May 2011.
- ◆ Best in Conference Session Presentation: *Offering value in multiple market segments: From expendable to capital products*. Clute Conference, New Orleans, LA, March 2011.
- ◆ Best in Conference Session Presentation: *Evaluation of an educational program teaching the DuPont profitability analysis model*. Global Conference on Business and Finance, Las Vegas, NV, January 2011.
- ◆ Best in Conference Session Presentation: *Testing the Mexican banking safety net for risk-shifting*. Global Conference on Business and Finance, Las Vegas, NV, January 2011.
- ◆ Best in Conference Session Presentation: *Determining factors related to payment delay prediction for widespread natural disaster insurance claims*. Global Conference on Business and Finance, San José, Costa Rica, May 2009.
- ◆ *Bank risk fundamentals and regulatory discipline in the Mexican banking sector* (2011) paper listed on Top Ten Download List for ERN: Other Emerging Markets Economics: Firm Behavior and Microeconomic Issues (Topic) of the Social Science Research Network (SSRN), January, 2012.
- ◆ *Bank risk fundamentals and regulatory discipline in the Mexican banking sector* (2011) paper listed on Top Ten Download List for Latin American Economics eJournal of the Social Science Research Network (SSRN), January, 2012.

Professional Membership

- ◆ National Association of Colleges and Teachers of Agriculture
 - Campus Ambassador for SHSU
 - Invited Member, NACTA Nominating Committee

- Member, NACTA membership and PR Committee
- ◆ Agriculture and Applied Economics Association
- ◆ The American Association for Agricultural Education
- ◆ Systems Dynamics Society
 - Member, Ag and Food Special Interest Group

Professional Licensure and Certifications

- ◆ Associate in Risk Management, Insurance Institute of America, Malvern, PA
- ◆ Certified Distance Educator – Online Faculty, Sam Houston State University
- ◆ Certificate in Agriculture eLearning Development, Texas A&M University
- ◆ FAA Private Pilot Certificate, Rotary Wing, Single Engine, Land. Instrument Rating
- ◆ FAA Part 107 Commercial Drone Pilot Certification
- ◆ Certificate in Rainwater Harvesting, Texas Water Development Board
- ◆ King Ranch Institute for Ranch Management Certificate in Advanced Ranch Management

Key Skills

- ◆ Fluent in English and Spanish
- ◆ Completely comfortable with cross-cultural engagements, having lived and worked in Latin America (14 years) and Germany (3 years)
- ◆ Computer hardware, troubleshooting, network installation
- ◆ Software: SPSS, MS Office, light programming in various languages
- ◆ Certified Aviation (Rotary Wing) Maintenance Officer while in US Army.
- ◆ Certified AH-1S Helicopter Test Pilot while in US Army.
- ◆ Held NATO SECRET clearance while in US Army.