Nutrition Counseling Rubric

Circle one Self-evaluation or Peer Evaluation

Student: Client Initials:

Counseling skill	Guidance/What to look for	Observed (yes/no)	Comments – strengths/areas for development
Establishes rapport with client	 Greets client warmly Introduces self appropriately Shows sensitivity to cultural differences Engages in conversation that begins to build rapport 		
Open-ended questions	 Uses open-ended questions Uses follow up questions or probes to gain deeper level of understanding 		
Affirms client	 Provides statements that are validating and shows empathy or understanding Shows sincerity in affirmations Highlights past successes or efforts 		
Reflective Listening	Uses one or more of the following strategies to help better understand the client's needs, interests, motivation, and priorities and to assess readiness to change • Mirroring • Paraphrasing • Summarizing • Assessing confidence to make change • Assessing importance of behavior change to client • Exploring ambivalence		

		1
Client- Centered	Allows client to actively	
Approach	participate in the session	
	 Listens actively; doesn't 	
	dominate "talk time"	
	• Focuses on client's needs	
	Shows sensitivity to	
	cultural issues and life-	
	state of the client	
Offers Education	Offers education, allowing	
	client to accept offer prior	
	to proceeding with	
	delivering content.	
	Allows client to choose	
	what type of education or	
	information would be	
	most helpful	
	• Provides education that is	
	individualized for the	
	client	
Danielana a relan	Demonstrates consideration of	
Develops a plan		
	the client's environment, food,	
	nutrition, and lifestyle choices	
	in their efforts towards health	
	promotion and disease	
	prevention. What are their	
	barriers and supports that need	
	to be addressed or enhanced in	
	this process? How can you	
	address these barriers and	
	supports in the plan?	
	 Summarizes key issues 	
	from the encounter	
	 Develops a clear plan 	
	with the client	
	• Establishes meaningful	
	goals	
	• Ensures that the client is	
	actively involved in	
	developing the plan	
	 Plans follow up 	
	appointments or	
	encounters as appropriate	
	Includes what will be	
	monitored to evaluate the	
	efficacy of the plan.	

Employs Behavior	Uses constructs of a
Change Strategies	relevant Behavior Change
	theory to promote
	behavior change
	Manages resistance
	behaviors and responses
	using reframing, agreeing
	with a twist, double-sided
	reflection, shifting focus,
	emphasizing personal
	choice, and/or reflection
	when appropriate

Additional Comments: